FINANCIAL SUMMARY for FY2009 Second Quarter (April 1, 2008 - September 30, 2008)

1. Consolidated financial results

|  | FY2008 2nd Quarter April 07 - September 07 | FY2009 2nd Quarter April 08 - September 08 | Change |  | FY2009 Forecast April 08 - March 09 | Change <br> \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | \% |  |  |
| Net sales | 100.0\% 955.7 | 100.0\% 928.4 | (27.3) | (2.9) | 100.0\% 1,820.0 | (9.0) |
| Operating income | 4.9\% 46.9 | 2.5\% 22.9 | (24.0) | (51.1) | 2.2\% 40.0 | (58.7) |
| Ordinary income | $6.6 \% \quad 63.2$ | 4.3\% 40.3 | (22.9) | (36.3) | 3.8\% 70.0 | (44.7) |
| Net income | 4.2\% $\quad 40.3$ | 2.5\% 23.5 | (16.8) | (41.7) | 2.2\% 40.0 | (50.3) |
| Net income per share | $¥ 129.07$ | $¥ 75.48$ | ( $¥ 53.59$ ) |  | $¥ 128.38$ |  |
| Dividends per share | $¥ 28$ | $¥ 30$ | ¥2 |  | $¥ 60$ |  |
| Payout ratio <Consolidated> | 21.7\% | 39.7\% |  |  | 46.7\% |  |
| <Non-consolidated> | 27.3\% | 40.1\% |  |  | 51.9\% |  |
|  |  |  |  |  | (second half) |  |
| Exchange rate $\quad$ \#/US\$ | 119 | 106 | (13) |  | 103 (100) |  |
| ¥/Euro | 162 | 163 | 1 |  | 149 (135) |  |
| Investments in tangible assets | 50.6 | 56.6 | 6.0 | 12.0 | 100.0 | (4.0) |
| Investments in overseas | 12.1 | 12.1 | 0.0 | (0.2) | 18.0 | (25.9) |
| Depreciation | 38.7 | 43.5 | 4.8 | 12.3 | 91.0 | 8.7 |
|  | (As of Mar.31,2008) |  |  |  |  |  |
| Total assets | 2,965.5 | 2,814.6 | (150.9) | (5.1) | - |  |
| Total net assets | 1,453.9 | 1,302.6 | (151.3) | (10.4) | - |  |
| Equity per share | $¥ 4,483.32$ | ¥3,993.69 | $(¥ 489.63)$ |  | - |  |
| Equity ratio | 47.1\% | 44.2\% |  |  | - |  |
| Consolidated subsidiaries | 163 companies | 160 companies | (3) companies |  | - |  |

## 2. Business segment information


3. Unit sales

|  | $\begin{array}{\|c\|} \hline \text { FY2008 } \\ \text { 2nd Quarter } \end{array}$ | $\begin{array}{\|c\|} \hline \text { FY2009 } \\ \text { 2nd Quarter } \end{array}$ | Change |
| :---: | :---: | :---: | :---: |
| Vitz (Yaris) | 83 | 80 | (3) |
| RAV4 | 84 | 76 | (8) |
| Mark X Zio | 2 | 5 | 3 |
| Vehicle | 169 | 161 | (8) |
| Engine | 248 | 256 | 8 |
| Car air-conditioning compressor | 10,960 | 9,860 | $(1,100)$ |
| Materials handling equipment | 95 | 95 | 0 |
| Air-jet looms | 4.9 | 3.5 | (1.4) |

(Thousand Units)

| FY2009 | Change |
| ---: | ---: |
| 183 | $(3)$ |
| 127 | $(31)$ |
| 10 | $(14)$ |
| 320 | $(48)$ |
| 515 | 4 |
| 20,000 | $(1,860)$ |
| 194 | $(9)$ |
| 4.7 | $(5.4)$ |

4. Changes in ordinary income

| Cost reduction <br> Non-operating income increase | $\begin{array}{r} 11.0 \\ 1.1 \end{array}$ |
| :---: | :---: |
| Increase total | 12.1 |
| Sales volume decrease <br> Raw material and parts cost <br> Depreciation <br> Exchange loss <br> Labor cost <br> Expenses and others | $\begin{array}{r} (11.0) \\ (10.2) \\ (4.8) \\ (3.4) \\ (2.8) \\ (2.8) \end{array}$ |
| Decrease total | (35.0) |
| Total decrease in ordinary income | (22.9) |

English translation from the original Japanese-language document

