FINANCIAL SUMMARY for FY2016 First Quarter (April 1, 2015 - June 30, 2015)

1. Consolidated financial results

		FY2015 1st Quarter		FY2016 1st Quarter		Change	
		April 2014 -	June 2014	April 2015	- June 2015	Amount	%
Net sales		Profit ratio	521.1	Profit ratio	541.0	19.9	3.8
Operating profit		4.9%	25.6	5.4%	29.2	3.6	14.0
Ordinary profit		10.5%	54.5	11.8%	63.8	9.3	17.1
Profit attributable to owners of the pa	arent	7.7%	40.1	8.6%	46.4	6.3	15.6
Earnings per share			¥127.89		¥147.71	¥19.82	
Investments in tangible assets			23.6		20.1	(3.5)	(14.9)
Depreciation			15.7		18.3	2.6	16.5
		(As of March 3	1, 2015)	(As of June 30	, 2015)		
Total assets			4,650.8		4,793.3	142.5	3.1
Total net assets			2,425.9		2,496.1	70.2	2.9
Equity ratio			50.7%		50.6%		
Consolidated subsidiaries		2	14 companies	2	17 companies	3 companies	
				1			
Exchange rate	¥/US\$		102		121	19	
	¥/Euro		140		134	(6)	

		(Billion yen)	
Current forecast		Changes from the previous	
FY2016 (April 20	15 - March 2016)	fiscal year %	
Profit ratio	2,200.0	1.5	
5.7%	125.0	6.3	
8.4%	184.0	7.7	
5.7%	126.0	9.3	
	¥401.06		
	100.0	(20.9)	
	79.0	11.6	
		-	
(July 2015	- March 2016)		
	115		
	125		

2. Segment information

Net sales / [Operating profit]

		FY2015 1s	st Quarter	FY2016 1s	t Quarter	Chang	е
		April 2014 - June 2014		April 2015 - June 2015		Amount	%
		Sales distribution ratio		Sales distribution ratio			
	Vehicle	23.2%	120.8	20.2%	109.3	(11.5)	(9.5)
	Engine	8.7%	45.5	7.2%	39.0	(6.5)	(14.2)
	Car air-conditioning compressor	14.4%	75.0	15.8%	85.7	10.7	14.2
	Electronics parts, foundry and others	3.2%	16.4	2.8%	14.7	(1.7)	(10.0)
٨٠	tomobile total	49.5%	257.8	46.0%	248.9	(8.9)	(3.5)
Au	nomobile total		[8.7]		[6.1]	[(2.6)]	
Materials handling equipment		41.4%	215.8	45.4%	245.7	29.9	13.8
			[13.6]		[20.1]	[6.5]	
Logistics		4.6%	23.7	4.6%	24.6	0.9	3.9
			[1.3]		[1.3]	[0.0]	
Textile machinery		3.4%	17.4	2.7%	14.7	(2.7)	(15.2)
			[1.1]		[0.2]	[(0.9)]	
Others		1.1%	6.3	1.3%	6.9	0.6	9.6
			[0.6]		[1.1]	[0.5]	
Total		100.0%	521.1	100.0%	541.0	19.9	3.8
			[25.6]		[29.2]	[3.6]	
		•					

FY2016 (April 2015 - March 2016) Sales distribution ratio 20.7%	hanges from
FY2016 (April 2015 - March 2016) Sales distribution ratio 20.7%	he previous iscal year %
20.7% 455.0 8.1% 178.0 15.8% 348.0 3.2% 70.0 47.8% 1,051.0	iscal year 76
8.1% 178.0 15.8% 348.0 3.2% 70.0 47.8% 1,051.0	
15.8% 348.0 3.2% 70.0 47.8% 1,051.0	(0.9)
3.2% 70.0 47.8% 1,051.0	(7.3)
47.8% 1,051.0	7.2
	(6.6)
055.0	0.0
43.4% 955.0	3.2
4.7% 104.0	6.1
3.0% 66.0	(3.2)
1.1% 24.0	(3.1)
100.0% 2,200.0	1.5

3. Unit sales

(Thousand units)

		FY2015 1st Quarter (April 2014 - June 2014)	FY2016 1st Quarter (April 2015 - June 2015)	Change
	RAV4	51	50	(1)
	Vitz (Yaris)	34	22	(12)
Veh	icle total	85	72	(13)
	Diesel	81	63	(18)
	Gasoline	53	47	(6)
Eng	ine total	134	110	(24)
1	air-conditioning	702	739	37
	erials handling iipment	54	61	7
Air-j	et loom	1.8	1.1	(0.7)

Current plan FY2016 (April 2015 - March 2016)	Changes from the previous fiscal year
211	6
84	(19)
295	(13)
285	(70)
215	2
500	(68)
3,100	168
231	9
5.7	(0.1)

4. Changes in ordinary profit			
	Increase in sales	4.3	
	Positive impact of exchange rate fluctuations	3.6	
	Cost reduction	2.1	
	Non-operating profit and non-operating expenses	5.7	
	Increases total		
	Increase in depreciation	(2.6)	
	Increase in labor costs	(2.2)	
	Increase in raw material costs	(1.0)	
	Increase in expenses	(0.6)	
	Decreases total		
	Total changes in ordinary profit		

^{*(}Note) The unit for unit sales of car air-conditioning compressor is ten thousand. English translation from the original Japanese-language document