# FINANCIAL SUMMARY

### FY2007 Semiannual

(April 1, 2006 through September 30, 2006)

# TOYOTA INDUSTRIES CORPORATION

English translation from the original Japanese-language document

#### **Cautionary Statement with Respect to Forward-Looking Statements**

This report contains projections and other forward-looking statements that involve risks and uncertainties. The use of the words "expect," "anticipate," "estimate," "forecast," "plan" and similar expressions is intended to identify such forward-looking statements. Projections and forward-looking statements are based on the current expectations and estimates of Toyota Industries Corporation and its Group companies regarding their plans, outlook, strategies and results for the future. All such projections and forward-looking statements are based on management's assumptions and beliefs derived from the information available to it at the time of producing this report and are not guarantees of future performance. Toyota Industries and its Group companies undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Therefore, it is advised that you should not rely solely upon these projections and forward-looking statements in making your investment decisions. You should also be aware that certain risks and uncertainties could cause the actual results of Toyota Industries Corporation and its Group companies to differ materially from any projections or forward-looking statements discussed in this report. These risks and uncertainties include, but are not limited to, the following : 1) reliance on a small number of customers, 2) product development capabilities, 3) intellectual property rights, 4) product defects, 5) price competition, 6) reliance on suppliers of raw materials and components, 7) environmental regulations, 8) success or failure of strategic alliances with other companies, 9) exchange rate fluctuations, 10) share price fluctuations, 11) effects of disasters, power blackouts and other incidents, 12) latent risks associated with international activities and 13) retirement benefit liabilities.

### **FY2007 Semiannual Consolidated Financial Results** TOYOTA INDUSTRIES CORPORATION

Stock exchange listings: Tokyo, Nagoya and Osaka (Code number: 6201) (URL <u>http://www.toyota-industries.com/</u>) Representative person: Tetsuro Toyoda, President Location of the head office: Aichi prefecture, Japan Contact person: Toshifumi Ogawa, General Manager of Accounting Department (Tel. +81-(0)566-22-2511) Date of the meeting of the Board of Directors for FY2007 semiannual consolidated financial results: October 31, 2006 Name of parent company: Toyota Motor Corporation (Code number:7203) Parent company's shareholding: 24.8% US GAAP: Not used

1. Financial Highlights for FY2007 Semiannual (April 1, 2006 – September 30, 2006) (1) Consolidated financial results (Amounts less than one million ven are omitted.)

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	Net sales	(	% change from ) previous year	Operating income	(	% change from previous year )	Ordinary income	e (	(% change from ) previous year )
	Million yen		%	Million yen		%	Million yen		%
FY2007 Semiannual	913,085	(	30.6 )	40,051	(	25.0)	53,482	(	(28.6)
FY2006 Semiannual	699,028	(	15.1 )	32,051	(	6.5)	41,577	(	( 6.9 )
FY2006 Annual	1,505,955			64,040			80,635		
	Net income	(	% change from previous year )	Net inc per share			Net i per share		
	Net income Million yen	(							
FY2007 Semiannual		(	previous year )		_	basic Yen		9-	- diluted Yen
FY2007 Semiannual FY2006 Semiannual	Million yen	(	previous year ) %	per share	30	basic Yen	per share	e- . 2	- diluted Yen 1

Notes: 1. Equity in net earnings (loss) of affiliates: FY2007 semiannual — 461 million yen, FY2006 semiannual — 1,267 million yen FY2006 annual — 3,593 million yen

Notes: 2. Average number of shares outstanding for each period: FY2007 semiannual – 314,316,718 shares, FY2006 semiannual – 318,937,523 shares, FY2006 annual – 319,125.005 shares

3. Changes in accounting policies: No change.

#### (2)Consolidated financial position

	Total assets	Total net assets	Equity ratio	Equity per share	
	Million yen	Million yen	%	Yen	
FY2007 Semiannual	3,242,357	1,624,752	48.4	5,032.84	
FY2006 Semiannual	2,682,651	1,326,134	49.4	4,153.23	
FY2006 Annual	3,245,341	1,611,227	49.6	5,044.45	

Note: Number of shares outstanding at the end of each period: FY2007 semiannual — 312,025,636 shares, FY2006 semiannual — 319,302,325 shares, FY2006 annual — 319,320,446 shares

#### (3)Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
FY2007 Semiannual	84,897	(97,411)	(18,435)	82,689
FY2006 Semiannual	58,759	(114,771)	30,187	73,793
FY2006 Annual	131,784	(205,013)	85,172	112,596

#### (4) Scope of consolidation and equity method

Consolidated subsidiaries: 159 companies

Unconsolidated subsidiaries accounted for under the equity method: 0 company Affiliates accounted for under the equity method: 21 companies

#### (5) Changes in scope of consolidation and equity method

Consolidated subsidiaries: (increase) 7 companies (decrease) 1 company Affiliate accounted for under the equity method: (increase) 1 company (decrease) 2 companies

#### 2. Forecast of Consolidated Financial Results for FY2007 (April 1, 2006 - March 31, 2007)

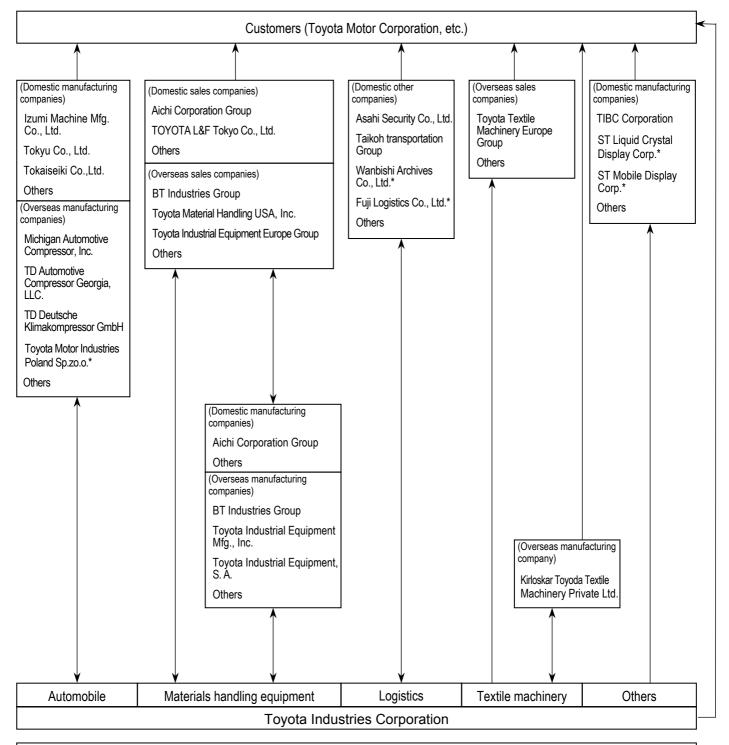
	Net sales	Operating income	Ordinary income	Net income	
	Million yen	Million yen	Million yen	Million yen	
FY2007 Annual	1,800,000	76,000	95,000	53,000	

Reference: (Forecast) Net income per share — basic (annual): 169.86 yen

\* All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance. Certain risks and uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.

### **Overview of Associated Companies**

Toyota Industries Corporation and its associated companies (Toyota Motor Corporation which has Toyota Industries Corporation as an affiliate, Toyota Industries Corporation's 159 subsidiaries and 33 affiliates) are engaged mainly in manufacture and sales of automobiles and related products, materials handling equipment, textile machinery and also in logistics solutions business. The associated companies' positions in the businesses and relation to the business segments are shown below.



(Other companies)

Toyota Industries Sweden AB, Toyota Industries Finance International AB, Toyota Industries North America, Inc. Others

\*Affiliates accounted for under the equity method

### Management Policy

#### 1. Basic Management Policy

The basic management policies of Toyota Industries Corporation and its Group companies ("Toyota Industries") are upheld as its basic corporate philosophy. We believe putting the following stated beliefs into viable actions by all employees will lead to greater corporate value.

- (1) Toyota Industries is determined to comply with the letter and the spirit of the law, in Japan and overseas, and to be fair and transparent in all its dealings.
- (2) Toyota Industries is respectful of the people, culture and traditions of each country and region in which it operates. It also works to promote economic growth and prosperity in those countries and regions.
- (3) Toyota Industries believes that economic growth and conservation of the natural environment are compatible. It strives to offer products and services that are clean, safe and of high quality.
- (4) Toyota Industries conducts intensive product research and forward-looking development activities to create new value for its customers.
- (5) Toyota Industries nurtures the inventiveness and other abilities of its employees. It seeks to create a climate of cooperation, so that both employees and the Company can realize their full potential.

#### 2. Basic Policy on the Distribution of Profits

Toyota Industries regards the benefits of shareholders as one of its most important management policies. Based on this stance, we will strive to strengthen Toyota Industries' corporate constitution, promote proactive business development and raise its corporate value.

Toyota Industries' dividend policy is to meet the expectations of shareholders while giving full consideration to business performance, capital demand, dividend payout ratio on a consolidated basis and other factors.

Toyota Industries will use retained earnings to improve the competitiveness of its products, augment production capacity in Japan and overseas, as well as expand into new fields of business and strengthen its corporate constitution in securing future profits for its shareholders. It will also use retained earnings to repurchase treasury stock.

#### 3. Medium- to Long-Term Management Strategies

Rooted in its basic philosophy, Toyota Industries "strives to offer products and services that are clean, safe and of high quality." We are fully committed to continuing to improve corporate value.

Product quality continues to be a constant priority for the medium to long term. We also remain committed to giving considerations to the environment and safety as well as increasing our competitive strengths. Promoting technological advancements and strengthening our value chain will enable us to develop and offer leading-edge products that anticipate customer needs. Along with augmenting global consolidated management and building a business structure that can take advantage of the collective strength of Toyota Industries, we will work to enhance team strength and spirit, and nurture personnel of international caliber who will lead the Toyota Industries Group to the next level of growth.

Specifically, the Vehicle and Engine businesses will expand their respective scopes of business by contributing to the global strategy of Toyota Motor Corporation. The Materials Handling Equipment and Car Air-Conditioning Compressor businesses will strive to solidify the leading global position while aiming for higher market share and better performance through global business expansion. The Textile Machinery Business will firmly maintain the world's top share in air-jet looms to realize stable business management. The Electronics Business, which includes power electronics components for hybrid vehicles, and the Logistics Solutions Business will work toward stabilizing operations to ensure steady growth and develop into future core businesses of Toyota Industries.

Through successful implementation of these measures, Toyota Industries aims for the undisputed No. 1 position and increased corporate value. Through sincere considerations for the environment and local communities, we also seek socially harmonious growth.

The new Medium-Term Management Vision, which started from fiscal 2007 (ending March 31, 2007), targets consolidated net sales of more than 2 trillion yen and ordinary income of 140.0 billion yen in fiscal 2011 (ending March 31, 2011).

#### 4. Matters related to the parent company

(1) Trade name and other items related to the parent compan
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			(As of September 30, 2006)
Parent company	Attributes	Percentage of	Stock exchanges on which shares issued by
			the parent company are listed
		held by parent	
		company	
		(%)	
Toyota Motor	The relevant	24.81	Tokyo Stock Exchange, First Section
Corporation	other company	(0.24)	Nagoya Stock Exchange, First Section
	when a listed		Osaka Securities Exchange, First Section
	company is an		Fukuoka Stock Exchange
	affiliated		Sapporo Stock Exchange
	company of this		New York Stock Exchange (U.S.)
	other company		London Stock Exchange (U.K.)

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Notes: The figure shown inside the parenthesis indicates the percentage of indirectly held voting rights among all voting rights held by the parent company.

(2) Matters related to transactions with the parent company

FY2007 (April 1, 2006 - September 30, 2006)

Details of affiliation	-	Transaction	Transaction	Category	Year-end
Concurrent post of	Business	details	amount		balance
directors	affiliation		(¥ millions)		(¥ millions)
Concurrent posts: 3	Sale of products	Sale of	315,184	Accounts	36,556
Employment	of the Automobile	automobiles		receivable	
transfers: 7	Segment	and engines*1			
		Purchase of	228,572	Accounts	44,609
		components		Payable	
		for			
		automobiles			
		and engines* <sup>2</sup>			

Notes: 1. Transaction conditions and determining policies of transaction conditions

- \*1 Regarding sales of automobiles and engines, the Company presents its desired prices based on total costs, and settles on prices in a similar manner as for ordinary transaction conditions upon undertaking price negotiations for each fiscal term.
- \*<sup>2</sup> Regarding purchases of components for automobiles and engines, based on the prices presented, the Company settles on prices in a similar manner as for ordinary transaction conditions upon undertaking price negotiations for each fiscal term.
- 2. There are no matters in the above-mentioned "details of affiliation" and "transaction details" that would restrict the Company's independence. There are no monetary loan debit and credit relationships or guarantee or warranty relationships.

#### 1. Business Results

During the first half of fiscal 2007 (the six months ended September 30, 2006), the Japanese economy continued on a steady path to recovery as private-sector capital investment increased on the back of solid corporate earnings. Consumer spending slowly improved as well. Overseas, the overall economic outlook remained positive, with the U.S. and European economies expanding and the Chinese economy sustaining a high level of growth.

In this operating environment, Toyota Industries posted total consolidated net sales of 913.0 billion yen, an increase of 214.0 billion yen, or 31%, compared with the first half of fiscal 2006 (the six months ended September 30, 2005). The following is a review of operations for the major business segments.

Net sales of the Automobile Segment totaled 431.0 billion yen, an increase of 93.3 billion yen, or 28%, over the first half of fiscal 2006.

Within this segment, net sales of the Vehicle Business totaled 222.3 billion yen, an increase of 67.6 billion yen, or 44%, over the first half of fiscal 2006. Sales of the RAV4, which underwent a model change in November 2005, were strong in both the U.S. and European markets. Overseas, sales of the Vitz (Yaris overseas) also increased.

Net sales of the Engine Business totaled 80.1 billion yen, an increase of 14.7 billion yen, or 23%, over the first half of fiscal 2006. This increase was due largely to increases in sales of KD diesel engines for Toyota Motor Corporation's (TMC) Innovative International Multi-Purpose Vehicle (IMV) Project, as well as AD diesel engines fitted in the RAV4 for Europe.

Net sales of the Car Air-Conditioning Compressor Business totaled 113.1 billion yen, an increase of 8.1 billion yen, or 8%, over the first half of fiscal 2006. Although sales in Japan and North America were approximately the same level as for the first half of fiscal 2006, sales in the European and Chinese market increased. In April 2006, TD Automotive Compressor Kunshan, Co., Ltd., which was established as a joint venture to meet expanding demand in China, started production of fuel-efficient variable-displacement car air-conditioning compressors.

Net sales of the Materials Handling Equipment Segment totaled 388.2 billion yen, an increase of 106.7 billion yen, or 38%, over the first half of fiscal 2006. This increase was a result of robust sales overall on the back of strong global economy. During the period, Toyota Industries strove to enhance its global sales network and implemented vigorous sales promotion activities. The effect of a change in the fiscal year-end of the BT Industries Group comprising Toyota Industries subsidiaries, along with strong sales of Aichi Corporation, also contributed to the increase. In September 2006, Toyota Industries commenced sales of its flagship model 1- to 3.5-ton internal combustion lift trucks (sold as GENEO in Japan and 8-Series overseas), which underwent a full model change. In an effort to provide even greater product value, Toyota Industries developed the new lift truck featuring higher levels of performance in the areas of safety, environmental features and ease of operation.

Net sales of the Logistics Segment totaled 39.8 billion yen, an increase of 9.2 billion yen, or 30%, over the first half of fiscal 2006. Toyota Industries focused on expanding the Logistics Solutions Business to reduce customers' logistics costs.

Net sales of the Textile Machinery Segment totaled 27.4 billion yen, an increase of 3.4 billion yen, or 14%, from the first half of fiscal 2006. This increase was attributable mainly to strong sales of air-jet looms, our flagship product. Sales of spinning machinery were approximately the same level as for the first half of fiscal 2006.

During the first half of fiscal 2007, ordinary income amounted to 53.4 billion yen, an increase of 11.9 billion yen, or 29%, over the first half of fiscal 2006. Despite the effects of a rise in raw materials costs and increases in depreciation and personnel expenses, this increase was largely achieved due to an increase in net sales, cost-reduction activities and an increase in non-operating income.

Cash flows from operating activities increased by 84.8 billion yen during the first half of fiscal 2007, due mainly to income before income taxes in an amount of 53.4 billion yen. Net cash provided by operating activities increased by 26.1 billion yen from 58.7 billion yen in the first half of fiscal 2006. Cash flows from investing activities resulted in a decrease in cash of 97.4 billion yen during the first half of fiscal 2007, attributable primarily to payments for purchases of property, plant and equipment totaling 87.7 billion yen. Net cash used in investing activities decreased by 17.3 billion yen from 114.7 billion yen in the first half of fiscal 2006. Cash flows from financing activities resulted in a decrease in cash of 18.4 billion yen during the first half of fiscal 2007, due mainly to payments for repurchase of treasury stock in an amount of 35.4 billion yen. Net cash used in financing activities totaled 48.5 billion yen compared with net cash provided by financing activities of 30.1 billion yen in the first half of fiscal 2006.

After translation adjustments, cash and cash equivalents as of September 30, 2006 stood at 82.6 billion yen, an increase of 8.9 billion yen, or 12%, over the first half of fiscal 2006.

#### 2. Distribution of Profits

Toyota Industries Corporation will distribute an interim cash dividend of 22 yen per common share, an increase of 4 yen per common share over the first half of fiscal 2006.

#### 3. Forecast for the Fiscal Year Ending March 31, 2007

Toyota Industries expects the global economy to continue expanding. Uncertainties persist, however, regarding fluctuations in oil prices and the direction of the U.S. economy.

For fiscal 2007, ending March 31, 2007, Toyota Industries forecasts consolidated net sales of 1,800.0 billion yen, operating income of 76.0 billion yen, ordinary income of 95.0 billion yen and net income of 53.0 billion yen. We are determined to heighten the comprehensive capabilities of the Toyota Industries Group through the development of appealing new products matched to customer needs with an unwavering emphasis on quality, as well as the enhancement of sales, service and cost-reduction activities.

Our projections are based on an exchange rate of ¥115.0 = US\$1.

#### 4. Risk Information

The following represent risks that could have a material impact on Toyota Industries' financial condition, business results and share prices. The forward-looking statements herein are based on information known to management as of September 30, 2006.

#### Principal Customers

Toyota Industries' automobile and engine products are sold primarily to TMC. During the first half of fiscal 2007, net sales to TMC accounted for 34.5% of consolidated net sales. Therefore, TMC's vehicle sales could have an impact on Toyota Industries' business results. As of September 30, 2006, TMC held 24.8% of total shares issued.

#### Product Development Capabilities

Based on the concept of "developing appealing new products," Toyota Industries proactively develops new products by utilizing its leading-edge technologies, as it strives to anticipate increasingly sophisticated and diversifying needs of the market and ensure the satisfaction of its customers. R&D activities are focused mainly on developing and upgrading products in current business fields and peripheral sectors. Toyota Industries expects that revenues derived from these fields will continue to account for a significant portion of total revenues and anticipates that future growth will be contingent on the development and sales of new products in these fields. Toyota Industries believes that it can continue to develop appealing new products. However, Toyota Industries may not be able to forecast market needs and develop and introduce appealing new products in a timely manner. This could result in lower future growth and have an adverse impact on

Toyota Industries' financial condition and business results. Such a situation could result from risks that include no assurance Toyota Industries can allocate sufficient future funds necessary for the development of appealing new products; no assurance that product sales will be successful, as forecasts of products supported by the market may not always be accurate; and no assurance that newly developed products and technologies will always be protected as intellectual property.

#### Intellectual Property Rights

In undertaking its business activities, Toyota Industries has acquired numerous intellectual property rights, including those acquired overseas, such as patents related to its products, product designs and manufacturing methods. However, not all patents submitted will necessarily be registered as rights, and these patents could thus be rejected by patent authorities or invalidated by third parties. Also, a third party could circumvent a patent of Toyota Industries and introduce a competing product into the market. Moreover, Toyota Industries' products utilize a wide range of technologies. Therefore, Toyota Industries could become a party subject to litigation involving the intellectual property rights of a third party.

#### Product Defects

Guided by the basic philosophy of "offering products and services that are clean, safe and of high quality," Toyota Industries makes its utmost efforts to enhance quality. However, Toyota Industries cannot guarantee all its products will be defect-free and that product recalls will not be made in the future. Toyota Industries is insured for product liability indemnity. However, Toyota Industries cannot guarantee that this insurance will sufficiently cover final indemnity amounts incurred. Product defects that could lead to large-scale recalls and product liability indemnities could result in large cost burdens and have a significant negative impact on the evaluation of Toyota Industries. It could also have an adverse effect on Toyota Industries' financial condition and business results due to a decrease in sales, deterioration of profitability and decrease in share prices of Toyota Industries.

#### Price Competition

Toyota Industries faces extremely harsh competition in each of the industries in which it conducts business, including its Automobile and Materials Handling Equipment businesses, which are the core of Toyota Industries' earnings foundation. Toyota Industries believes it offers high-value-added products that are unrivalled in terms of technology, quality and cost. Amid an environment characterized by intensifying price competition, however, Toyota Industries may be unable to maintain or increase market share against low-cost competitors or to maintain profitability. This could have an adverse impact on Toyota Industries' financial condition and business results.

#### Reliance on Suppliers of Raw Materials and Components

Toyota Industries' products rely on various raw materials and components from suppliers outside the Toyota Industries Group. Toyota Industries has concluded basic business contracts with these external suppliers and assumes it can carry out stable transactions for raw materials and components. However, Toyota Industries has no assurances against future shortages of raw materials and components, which arise from a global shortage due to tight supply or an unforeseen accident involving a supplier. Such shortages could have a negative effect on Toyota Industries' product production and cause an increase in costs, which could have an adverse impact on Toyota Industries' financial condition and business results.

#### **Environmental Regulations**

In view of its social responsibilities as a company, Toyota Industries strives to reduce any burden on the environment resulting from its production processes, as well as strictly adheres to applicable environmental laws and regulations. However, various environment-related regulations could also be revised and strengthened in the future. Accordingly, any expenses necessary for continuous strict adherence to these environmental regulations could result in increased business costs and have an adverse impact on Toyota Industries' financial condition and business results.

#### Alliances with Other Companies

Aiming to expand its businesses, Toyota Industries engages in joint activities with other companies through alliances and joint ventures. However, a wildly fluctuating market trend or a disagreement between Toyota Industries and its partners, owing to business, financial or other reasons, could prevent Toyota Industries from deriving the intended benefits of its alliances.

#### Exchange Rate Fluctuations

Toyota Industries' businesses encompass the production and sales of products and the provision of services worldwide. Generally, the strengthening of the yen against other currencies (especially against the U.S. dollar and the euro, which account for a significant portion of Toyota Industries' sales) has an adverse impact on Toyota Industries' business, while a weakening of the yen has a favorable impact. Consequently, in businesses that Toyota Industries manufactures products in Japan for export, the strengthening of the yen against other currencies reduces the relative price competitiveness of Toyota Industries' products on a global basis. Such currency trends could have an adverse impact on Toyota Industries' financial condition and business results.

#### Share Price Fluctuations

Toyota Industries held marketable securities, and therefore bears the risk of price fluctuation of these shares. Based on fair market value of these shares at the end of this period, Toyota Industries had unrealized gains. However, unrealized gains on marketable securities could worsen depending on future share price movements. Additionally, a fall in share prices could reduce the value of pension assets, leading to an increase in the pension shortfall.

#### Effects of Disasters, Power Blackouts and Other Incidents

Toyota Industries carries out regular checks and inspections of its production facilities to minimize the effect of production breakdown. However, there is no assurance Toyota Industries can completely prevent or lessen the impact of man-made or natural disasters, including malfunctions of production facilities, fires at production facilities and power blackouts. For example, the majority of Toyota Industries' domestic production facilities and most of its business partners are situated in the Chubu region. Therefore, a major earthquake such as the Tokai Earthquake, or an incident that affects other operations, could delay or stop the production or shipment activities. Such prolonged delays and stoppages could have an adverse impact on Toyota Industries' financial condition and business results.

#### Latent Risks Associated with International Activities

Toyota Industries manufactures and sells products and provides services in various countries. Such unforeseen factors as social chaos, including political disruptions, terrorism and wars, as well as changes in economic conditions, could have an adverse impact on Toyota Industries' financial condition and business results.

#### Retirement Benefit Liabilities

Toyota Industries' employee retirement benefit expenses and liabilities are calculated based on expected rates of return on pension assets as well as assumptions upon making actuarial calculations that incorporate discount rates and other factors. Therefore, differences between actual results and assumptions as well as changes in the assumptions could have a significant impact on recognized expenses and calculated liabilities in future accounting periods.

### **Consolidated Balance Sheets**

	FY2007	FY2006	Increase	FY2006
	(As of September 30, 2006)	( As of March 31, 2006 )	(Decrease)	( As of September 30, 2005 )
(Assets)	( copromoti co, 2000 )	(		( 0000000000000000000000000000000000000
Current assets	508,170	509,266	(1,096)	438,719
Cash and deposits	86,787	94,474	(7,687)	89,766
Trade notes and accounts receivable	208,136	200,690	7,446	181,764
Marketable securities	25,021	45,002	(19,981)	10,057
Inventories	1 1 7 , 5 9 7	104,534	13,063	96,360
Deferred tax assets	18,667	18,096	571	15,942
Other current assets	54,502	49,133	5,369	47,077
Less - allowance for doubtful accounts	(2,542)	(2,665)	1 2 3	(2,248)
Fixed assets	2 , 7 3 4 , 1 8 7	2,736,074	(1,887)	2 , 2 4 3 , 9 3 1
Property, plant and equipment	581,758	526,154	55,604	496,835
Buildings and structures	168,709	155,168	13,541	144,990
Machinery, equipment and vehicles	257,969	240,467	17,502	214,067
Tools, furniture and fixtures	23,191	22,310	8 8 1	2 0 , 0 5 2
Land	96,005	87,213	8 , 7 9 2	83,003
Construction in progress	35,882	20,994	14,888	34,721
Intangible assets	1 1 3 , 1 5 1	109,968	3 , 1 8 3	108,141
Goodwill	101,024	97,485	3 , 5 3 9	95,318
Software	12,126	12,483	(357)	1 2 , 8 2 3
Investments and other assets	2,039,277	2,099,951	(60,674)	1,638,954
Investments in securities	1 , 9 6 9 , 3 2 4	2,031,863	(62,539)	1 , 5 7 2 , 0 6 0
Long-term loans	8,210	8 , 5 9 1	(381)	9,018
Long-term prepaid expenses	10,969	11,358	(389)	11,966
Deferred tax assets	7,623	6,842	781	6 , 5 1 3
Other investments and other assets	43,377	4 1 , 5 3 2	1 , 8 4 5	39,608
Less - allowance for doubtful accounts	(229)	(237)	8	(212)
Total assets	3 , 2 4 2 , 3 5 7	3 , 2 4 5 , 3 4 1	(2,984)	2,682,651
Notes: 1. Accumulated depreciation of property, plant and equipment	620,382	585,995	34,387	561,735
<ol> <li>Liabilities for guarantees</li> <li>Number of shares of treasury stock</li> </ol>	5,485 13,815,004 Shares	2,7 2 3 6,5 2 0,1 9 4 shares	2,762 7,294,810 shares	4 , 0 0 4 6 , 5 3 8 , 3 1 5 Shares
<ol> <li>Allowance for retirement and severance benefits for directors and corporate audito ( included in allowance for retirement ben</li> </ol>	ors 4,254	5 , 4 4 3	(1,189)	4 , 9 2 7

	EV0007	5,0000		(Million yen)
	FY2007	FY2006		FY2006
	( September 30, 2006 )	( March 31, 2006 )	(Decrease)	( September 30, 2005 )
(Liabilities)				
Current liabilities	466,938	446,118	20,820	419,659
Trade notes and accounts payable	189,836	182,595	7,241	159,589
Short-term loans	53,662	38,928	14,734	29,976
Commercial paper	32,400	29,680	2 , 7 2 0	50,876
Current portion of bonds	-	15,000	(15,000)	15,000
Other payables	26,537	30,620	(4,083)	24,725
Accrued expenses	75,504	67,674	7,830	62,361
Accrued income taxes	17,520	13,625	3,895	10,445
Deposits received from employees	21,574	20,914	660	20,704
Deferred tax liabilities	3 , 7 4 9	3 , 8 5 7	(108)	3 , 7 5 9
Other current liabilities	46,153	4 3 , 2 2 1	2,932	42,220
Long-term liabilities	1,150,667	1 , 1 3 8 , 7 2 4	11,943	893,007
Bonds	284,567	283,831	736	220,394
Long-term loans	142,471	106,267	36,204	98,826
Deferred tax liabilities	654,420	681,503	(27,083)	511,529
Allowance for retirement benefits	44,708	46,535	(1,827)	44,130
Other long-term liabilities	24,498	20,585	3 , 9 1 3	1 8 , 1 2 5
Total liabilities	1,617,605	1 , 5 8 4 , 8 4 2	32,763	1,312,667
Minority interests in consolidated subsidiaries		49,270	(49,270)	43,849
(Net assets)				
Shareholders' equity	518,340	530,150	(11,810)	513,817
Common stock	80,462	80,462	-	80,462
Capital surplus	105,116	105,665	(549)	105,669
Retained earnings	380,167	358,385	21,782	342,075
Treasury stock at cost	(47,405)	(14,363)	(33,042)	(14,389)
Valuation and translation adjustments	1,052,035	1,081,077	(29,042)	812,316
Net unrealized gains or losses on other securities	1,006,330	1,047,190	(40,860)	788,774
Deferred gains or losses on Hedges	(147)	-	(147)	-
Foreign currency translation adjustments	4 5 , 8 5 2	33,886	11,966	2 3 , 5 4 2
Subscription rights to shares	5 0	-	5 0	-
Minority interest in consolidated subsidiaries	54,325	-	54,325	
Total net assets	1 , 6 2 4 , 7 5 2	1,611,227	13,525	1,326,134
Total liabilities and net assets	3 , 2 4 2 , 3 5 7	3 , 2 4 5 , 3 4 1	(2,984)	2,682,651

### Consolidated Statements of Income

				(Million yen)
	FY2007	FY2006	Increase	FY2006
	(April 1, 2006 - September 30, 2006)	( April 1, 2005 - September 30, 2005 )	(Decrease)	( April 1, 2005 - ( March 31, 2006 )
Net sales	913,085	699,028	214,057	1,505,955
Cost of sales	770,487	586,753	183,734	1,276,499
Gross profit	142,597	112,274	30,323	229,456
Selling, general and administrative expenses	1 0 2 , 5 4 6	80,223	22,323	165,416
Operating income	40,051	3 2 , 0 5 1	8,000	64,040
Non-operating income	28,968	21,834	7,134	43,854
Interest income	8 , 5 3 9	4,406	4,133	9,113
Dividends income	14,353	10,687	3,666	20,090
Other non-operating income	6,074	6 , 7 3 9	(665)	14,649
Non-operating expenses	15,537	12,308	3,229	27,259
Interest expenses	9,942	5 , 2 5 8	4,684	11,955
Other non-operating expenses	5 , 5 9 5	7,049	(1,454)	15,303
Ordinary income	53,482	41,577	11,905	80,635
Income before income taxes and minority interests	53,482	41,577	11,905	80,635
Income taxes – current	20,661	11,827	8,834	30,446
Income taxes – deferred	(331)	2,204	(2,535)	(2,137)
Minority interests in consolidated subsidiaries	2 , 8 8 3	2 , 5 3 6	347	5,249
Net income	30,268	25,008	5,260	47,077

#### Consolidated Statement of Changes in Total net assets

FY2007 (April 1, 2006 - September 30, 2006)										1		(Million yen)
		Sha	areholders' equ	uity		Valuation and translation adjustments						
	Common stock	Capital surplus	Retained earnings	Treasury stock at cost	Total shareholders' equity	Net unrealized gains or losses on other securities	Deferred gains or losses on Hedges	Foreign currency translation adjustments	Total valuation and translation adjustments	Subscription rights to shares	Minority interest in consolidated subsidiaries	Total net assets
Balance at March 31,2006	80,462	105,665	358,385	(14,363)	530,150	1,047,190	-	33,886	1,081,077	-	49,270	1,660,498
Change during interim accounting period												
Surplus dividend			(6,386)		(6,386)							(6,386)
Bonuses to directors and corporate auditors			(427)		(427)							(427)
Decrease due to increase in affiliates accounted for under the equity method			(1,673)		(1,673)							(1,673)
Net income for the period			30,268		30,268							30,268
Repurchase of treasury stock				(35,473)	(35,473)							(35,473)
Exercise of stock options		(549)		2,432	1,882							1,882
Change to items other than shareholders' equity during interim accounting period						(40,860)	(147)	11,965	(29,042)	50	5,054	(23,936)
Total change during interim accounting period	-	(549)	21,781	(33,041)	(11,809)	(40,860)	(147)	11,965	(29,042)	50	5,054	(35,746)
Balance at September 30,2006	80,462	105,116	380,167	(47,405)	518,340	1,006,330	(147)	45,852	1,052,035	50	54,325	1,624,752

#### Consolidated Statements of Retained Earnings

		(Million yen)
	FY2006	FY2006
	April 1, 2005 -	April 1, 2005 -
	September 30, 2005	March 31, 2006
(Capital surplus)		
Capital surplus at beginning of period	105,600	105,600
Increase in capital surplus	68	65
Gain on disposal of treasury stock	68	65
Decrease in capital surplus	-	-
Capital surplus at end of period	105,669	105,665
(Retained earnings)		
Retained earnings at beginning of period	325,330	325,330
Increase in retained earnings	25,008	47,077
Net income for the period	25,008	47,077
Decrease in retained earnings	8,263	14,021
Cash dividends	6,046	11,793
Bonuses to directors and corporate auditors	395	406
Decrease due to increase in affiliates accounted for under the equity method	1,821	1,821
Retained earnings at end of period	342,075	358,385

### Consolidated Statements of Cash Flows

	FY2007	FY2006		(Million yen) FY2006	
	/ April 1, 2006 - \	/ April 1, 2005 - \	Increase	April 1, 2005 -	
	(September 30, 2006)	(September 30, 2005)	(Decrease)	( March 31, 2006	
Cash flows from operating activities	84,897	58,759	26,138	131,784	
Income before income taxes and minority interests	53,482	41,577	11,905	80,635	
Depreciation and amortization	51,412	39,169	12,243	87,287	
Increase (decrease) in allowance for doubtful	(295)	7	(302)	101	
Interest and dividends income	(22,893)	(15,094)	(7,799)	(29,204	
Interest expenses	9,942	5,258	4,684	11,955	
Equity in earnings of affiliates	(461)	(1,267)	806	(3,593	
(Increase) decrease in receivables	(2,764)	(11,695)	8,931	(27,435	
(Increase) decrease in inventories	(9,633)	(3,737)	(5,896)	(9,227	
Increase (decrease) in payables	3,398	(479)	3,877	21,376	
Others, net	7,409	9,274	(1,865)	12,16	
Subtotal	89,595	63,014	26,581	144,05	
nterest and dividends received	22,873	15,090	7,783	29,23	
Interest paid	(9,869)	(5,278)	(4,591)	(11,009	
ncome taxes paid	(17,701)	(14,067)	(3,634)	(30,498	
Cash flows from investing activities	(97,411)	(114,771)	17,360	(205,013	
Payments for purchases of property, plant and equipment	(87,721)	(95,546)	7,825	(161,504	
Proceeds from sales of property, plant and equipment	4,048	3,976	7 2	8,41;	
Payments for purchases of investment securities	(9,254)	(21,375)	12,121	(47,72)	
Proceeds from sales of investment securities	2,713	2,153	560	2,04	
Payments for acquisition of subsidiaries' stock resulting in change in scope of consolidation	(1,939)	-	(1,939)		
Payments for loans made	(1,989)	(2,393)	404	(2,25)	
Proceeds from collections of loans	643	1,055	(412)	3,26	
Others, net	(3,912)	(2,641)	(1,271)	(7,25)	
Cash flows from financing activities	(18,435)	30,187	(48,622)	85,17	
Increase (decrease) in short-term loans	(9,399)	(29,942)	39,341	(22,90)	
ncrease (decrease) in commercial paper	-	52,303	(52,303)	29,52	
Proceeds from long-term loans	38,337	28,413	9,924	38,82	
Repayments of long-term loans	(12,631)	(2,531)	(10,100)	(3,36	
Proceeds from issuances of bonds	-	5,692	(5,692)	68,73	
Repayments of bonds	(15,948)	(20,300)	4,352	(20,30	
Payments for purchase of treasury stocks	(35,473)	(22)	(35,451)	(5)	
Cash dividends paid	(6,386)	(6,041)	(345)	(11,78)	
Cash dividends paid for minority shareholders	(767)	(616)	(151)	(85)	
Others, net	5,036	3,232	1,804	7,35	
ranslation adjustments of cash and cash equivalents	1 , 0 4 2	(918)	1,960	11	
let increase (decrease) in cash and cash equivalents	(29,906)	(26,742)	(3,164)	12,06	
Cash and cash equivalents at beginning of period	112,596	100,535	12,061	100,53	
Cash and cash equivalents at end of period	82,689	73,793	8,896	112,59	

Cash and deposits	57,668	63,793	(6,125)	67,593
Marketable securities	25,021	10,000	15,021	45,002

#### 1. Scope of consolidation and equity method

	Companies	3
Consolidated subsidiaries	159	Tokyu Co., Ltd., Tokaiseiki Co., Ltd., Izumi Machine Mfg. Co., Ltd., TIBC Corporation, TOYOTA L&F Tokyo Co., Ltd., Taikoh transportation Co., Ltd., Aichi Corporation, Asahi Security Co., Ltd., Toyota Industrial Equipment Mfg., Inc., Toyota Industrial Equipment, S.A., Michigan Automotive Compressor, Inc., Toyota Industries Sweden AB, BT Industries AB, Toyota Industries North America, Inc., Toyota Material Handling USA, Inc., TD Deutsche Klimakompressor GmbH, Toyota Industrial Equipment Europe, S.A.R.L., Others
(2) Scope of equity m	ethod	
	Companies	3
Affiliates	21	ST Liquid Crystal Display Corp., Fuji Logistics Co., Ltd., Wanbishi Archives Co., Ltd., ST Mobile Display Corp.,

BT Industries Group (16 companies), Toyota Motor Industries Poland Sp.zo.o.

#### 2. Changes in scope of consolidation and equity method

#### Consolidated subsidiaries

	Companies	
(Increase)	7	Aichi Corporation Group (2 companies), Mail & e Business Logistics Service Co., Ltd., BT Industries Group (2 companies), Toyota Industries Corporation Australia Group (1 company), Toyota Gabelstapler Deutschland Group(1 company)
(Decrease)	1	BT Industries Group (1 company)
Affiliates accounted for	or under the	equity method
	Companies	
(Increase)	1	ST Mobile Display Corp.
(Decrease)	2	Aichi Corporation Group (2 companies)

#### 3. Fiscal years of consolidated subsidiaries

(1) Some consolidated subsidiaries have a closing date other than September 30. The details are given below.

- June 30 Aichi Corporation Group (1 company),Toyota Industry (Kunshan) Co., Ltd., Toyota Material Handling (Shanghai) Co., Ltd., Toyota Industry Automotive Parts (Kunshan) Co., Ltd., TD Automotive Compressor Kunshan, Co., Ltd., Toyota Industries Trading & Logistics (China) Co., Ltd.
- (2) This financial summary was prepared using the interim results of Toyota Industries' consolidated subsidiaries. Starting from the fiscal year ending March 31, 2007, however, some of the consolidated subsidiaries have changed their interim closing date from June 30 to September 30. The details are given below.

Toyota Industries Sweden AB, BT Industries Group (66 companies), Toyota Industries Finance International AB

#### 4. Significant accounting policies

- (1) Valuation of significant assets
  - a. Marketable securities

	Other securities with market value	Fair value method using market price at the end of period (Unrealized gains and losses are recorded as a portion of shareholders' equity. Sales cost of marketable securities is determined by the moving average method.)
b. Inventories	Other securities without market value	At cost determined by the moving average method Mainly at cost determined by the moving average method

(2) Depreciation and amortization

Depreciation expenses of property, plant and equipment are computed mainly by the declining-balance method. Amortization of intangible assets is computed by the straight-line method.

- (3) Significant allowances
  - a. Allowance for doubtful accounts is estimated by such means as using the percentage of historical experiences in credit losses for ordinary receivables and by examining the feasibility of collection individually for receivables that seem to be uncollectible.
  - b. For the purpose of preparation for future payments of employees' retirement benefits, allowance for retirement benefits is recorded at the amount incurred based on projected benefit obligations and pension assets at the end of period. Provision for retirement and severance benefits for directors and corporate auditors are recorded at the amounts required at the end of period by a internal rule describing the retirement benefits for directors and corporate auditors.
- (4) Accounting for significant lease transactions

Financing leases other than those that are deemed to transfer the ownership of the leased properties to lessees are mainly accounted for by the method similar to that applicable to ordinary operating leases.

(5) Hedge accounting method

Mainly the deferral method of hedge accounting is applied. In case of foreign currency forward contracts, the hedged items are translated at contracted forward rate if certain conditions are met. In this period, interest rate swap contracts are used for hedging risk of change in interest rate relating loans. Foreign exchange forward contracts and foreign currency option contracts are also used for hedging risk of change in foreign in foreign exchange rate relating to foreign currency transactions.

(6) Other significant accounting policies for preparing consolidated financial statements

The consumption tax : computed based on the net-of-tax method

#### 5. Scope of cash and cash equivalents on the consolidated statements of cash flows

Cash and cash equivalents on the consolidated statements of cash flows include cash on hand, bank deposits to be withdrawn at any time and short-term investments with original maturities of three months or less, that are readily convertible to known amounts of cash and are so near maturity that they present insignificant risk of changes in fair value.

#### 6. Changes in Accounting Policies

(1) Accounting Standard for Directors' Bonuses

Effective April 1, 2006, Toyota Industries has applied the Accounting Standard for Directors' Bonuses (Corporate Accounting Standard No. 4 issued on November 29, 2005) to the consolidated financial statements.

(2) Accounting Standard for Presentation of Net Assets in the Balance Sheet

Effective April 1, 2006, Toyota Industries has applied the Accounting Standard for Presentation of Net Assets in the Balance Sheet (Corporate Accounting Standard No. 5 issued on December 9, 2005) and the Guidance on Accounting Standard for Presentation of Net Assets in the Balance Sheet (Guidelines for the Application of Corporate Accounting Standards No. 8 issued on December 9, 2005) to the consolidated financial statements. In accordance with the changes, the previous components under Shareholders' Equity and Minority Interests in Consolidated Subsidiaries have been combined into Net Assets, which have been further broken down into Shareholders' Equity, Valuation and Translation Adjustments, Subscription Rights to Shares and Minority Interests.

(3) Accounting Standard for Presentation of Share-based Payment

Effective April 1, 2006, Toyota Industries has applied the Accounting Standard for Share-based Payment (Corporate Accounting Standard No. 8 issued on December 27, 2005) and the Guidance on Accounting Standard for Share-based Payment (Guidelines for the Application of Corporate Accounting Standard No. 11 issued on May 31, 2006) to the consolidated financial statements.

### Segment Information

#### 1. Business segment information

### (1)FY2007 Semiannual (April 1, 2006 - September 30. 2006)

1)FY2007 Semiannual (April 1, 2006 - September 30, 2006)								(Million yen)
	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
Net sales								
(1) Outside customer sales	431,024	388,270	39,898	27,495	26,396	913,085	-	913,085
(2) Intersegment transactions	9,972	310	3,435	2	11,333	25,054	(25,054)	-
Total	440,997	388,581	43,333	27,497	37,729	938,139	(25,054)	913,085
Operating expenses	427,234	365,782	42,781	26,939	35,431	898,169	(25,135)	873,033
Operating income	13,762	22,799	552	557	2,297	39,970	81	40,051

Notes 1. Business segments are divided by the type and nature of the product.

2. Main products of each segment:

Automobile	.Passenger vehicles, diesel and gasoline engines, car air-conditioning compressors, foundry, electronics
	parts
Materials handling equipment	.Counterbalanced lift trucks, warehouse equipment, automated storage and retrieval systems, aerial work
	platforms
Logistics	Transportation services, logistics planning, operation of distribution centers, collection and delivery of
-	cash and management of sales proceeds
Textile machinery	. Air jet looms, water jet looms, ring spinning frames
•	.Semiconductor package substrates
Others	Semiconductor package substrates

#### (2)FY2006 Semiannual (April 1, 2005 - September 30, 2005)

2)FY2006 Semiannual (April 1, 2005 - September 30, 2005)								(Million yen)
	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
Net sales								
(1) Outside customer sales	337,751	281,597	30,615	24,094	24,968	699,028	-	699,028
(2) Intersegment transactions	10,195	137	2,786	10	8,823	21,953	(21,953)	-
Total	347,946	281,735	33,402	24,104	33,792	720,981	(21,953)	699,028
Operating expenses	336,528	263,415	32,874	23,913	31,673	688,406	(21,429)	666,976
Operating income	11,418	18,319	528	191	2,118	32,575	(523)	32,051

)FY2006 (April 1, 2005 - March 31, 2006) (I)								(Million yen)
	Automobile	Materials handling equipment	Logistics	Textile machinery	Others	Total	Eliminations	Consolidated
Net sales								
(1) Outside customer sales	746,795	595,236	65,145	49,789	48,988	1,505,955	-	1,505,955
(2) Intersegment transactions	20,768	482	6,355	22	20,851	48,480	(48,480)	-
Total	767,564	595,718	71,500	49,811	69,839	1,554,436	(48,480)	1,505,955
Operating expenses	747,468	556,950	69,913	49,882	66,107	1,490,322	(48,407)	1,441,915
Operating income	20,095	38,768	1,587	(70)	3,732	64,113	(73)	64,040

#### 2. Geographical segment information

(1)FY2007 Semiannual (April 1, 2006 - September 30, 2006)								
	Japan	North America	Europe	Others	Total	Eliminations	Consolidated	
Net sales								
(1) Outside customer sales	579,171	154,771	157,743	21,397	913,085	-	913,085	
(2) Intersegment transactions	58,800	952	3,436	2,341	65,530	(65,530)	-	
Total	637,972	155,724	161,179	23,739	978,615	(65,530)	913,085	
Operating expenses	607,832	151,459	157,105	22,306	938,704	(65,670)	873,033	
Operating income	30,139	4,265	4,073	1,433	39,911	140	40,051	

#### (1)FY2007 Semiannual (April 1, 2006 - September 30, 2006)

#### (2) FY2006 Semiannual (April 1, 2005 - September 30, 2005)

2) FY2006 Semiannual (April 1, 2005 - September 30, 2005)								
	Japan	North America	Europe	Others	Total	Eliminations	Consolidated	
Net sales								
(1) Outside customer sales	461,876	119,484	102,181	15,485	699,028	-	699,028	
(2) Intersegment transactions	53,537	742	4,183	1,749	60,213	(60,213)	-	
Total	515,413	120,227	106,365	17,235	759,242	(60,213)	699,028	
Operating expenses	490,894	116,133	103,235	16,631	726,895	(59,918)	666,976	
Operating income	24,519	4,093	3,129	604	32,346	(295)	32,051	

#### (3) FY2006 (April 1, 2005 - March 31, 2006)

3) FY2006 (April 1, 2005 - March 31, 2006)								
	Japan	North America	Europe	Others	Total	Eliminations	Consolidated	
Net sales								
(1) Outside customer sales	1,009,368	246,129	216,230	34,227	1,505,955	-	1,505,955	
(2) Intersegment transactions	112,543	2,056	5,689	3,998	124,288	(124,288)	-	
Total	1,121,912	248,186	221,919	38,226	1,630,243	(124,288)	1,505,955	
Operating expenses	1,069,137	241,467	217,370	36,743	1,564,719	(122,804)	1,441,915	
Operating income	52,775	6,718	4,548	1,482	65,524	(1,484)	64,040	

#### 3. Overseas sales

(1	(1)FY2007 Semiannual (April 1, 2006 – September 30, 2006)							
		North America	Europe	Others	Total			
	Overseas sales	155,408	174,548	71,182	401,138			
	Consolidated sales				913,085			
	Ratio of overseas sales to consolidated sales	17.0%	19.1%	7.8%	43.9%			

#### (2)FY2006 Semiannual (April 1, 2005 - September 30, 2005)

(2)FY2006 Semiannual (April 1, 2005 - September 30, 2005)							
	North America	Europe	Others	Total			
Overseas sales	118,995	119,210	58,833	297,039			
Consolidated sales				699,028			
Ratio of overseas sales to consolidated sales	17.0%	17.1%	8.4%	42.5%			

#### (3)FY2006 (April 1, 2005 - March 31, 2006)

(3 <u>)FY2006 (April 1, 2005 - March 31, 2006)</u>	(Million yen)			
	North America	Europe	Others	Total
Overseas sales	247,957	249,237	123,751	620,946
Consolidated sales				1,505,955
Ratio of overseas sales to consolidated sales	16.5%	16.5%	8.2%	41.2%

## Breakdown of Consolidated Net Sales

	FY2	007	FY20	06			( FY200	Million yen)
	۲۷ April 1, 2 September	2006 - 🔥	April 1, 20 (September 3	)05 - \	Increase (Decrease)	% Change	April 1, 2 ( March 31	005 – )
	Amount	Ratio	Amount	Ratio			Amount	Ratio
Automobile		%		%		%		%
Vehicle	222,326	24.3	154,701	22.1	67,625	43.7	372,092	24.7
Engine	80,144	8.8	65,414	9.4	14,730	22.5	132,382	8.8
Car air-conditioning compressor	113,185	12.4	105,000	15.0	8,185	7.8	215,983	14.3
Foundry, Electronics parts and others	15,368	1.7	12,635	1.8	2,733	21.6	26,337	1.8
Subtotal	431,024	47.2	337,751	48.3	93,273	27.6	746,795	49.6
Materials handling equipment	388,270	42.5	281,597	40.3	106,673	37.9	595,236	39.5
Logistics	39,898	4.4	30,615	4.4	9,283	30.3	65,145	4.3
Textile machinery	27,495	3.0	24,094	3.4	3,401	14.1	49,789	3.3
Others	26,396	2.9	24,968	3.6	1,428	5.7	48,988	3.3
Total	913,085	100.0	699,028	100.0	214,057	30.6	1,505,955	100.0

### **FY2007 Semiannual Non-consolidated Financial Results** TOYOTA INDUSTRIES CORPORATION

Stock exchange listings: Tokyo, Nagoya and Osaka (Code number: 6201) (URL <u>http://www.toyota-industries.com/</u>) Representative person: Tetsuro Toyoda, President Location of the head office: Aichi prefecture, Japan Contact person: Toshifumi Ogawa, General Manager of Accounting Department (Tel. +81-(0)566-22-2511) Date of the meeting of the Board of Directors for FY2007 semiannual non-consolidated financial results: October 31, 2006 Date of starting actual payment of interim cash dividends: November 27, 2006 Number of shares in unit share system: 100 shares

#### 1. Financial Highlights for FY2007 Semiannual (April 1, 2006 - September 30, 2006) (1) Non-consolidated financial results (Amour

(Amounts less than one million yen are omitted.)

	Net sales	(	% change from ) previous year	Operating income	% change from previous year	)	<i>,</i> , , , , , , , , , , , , , , , , , ,	nange from vious year
	Million y	ren	%	Million yen	9	6	Million yen	%
FY2007 Semiannual	540,061	(	24.2 )	16,857	( - 1.8)		29,301 (	16.3)
FY2006 Semiannual	434,957	ĺ	12.6	17,172	( - 9.4 )		25,184 (	5.8 )
FY2006 Annual	950,746			32,865			43,050	

	Net income	(	% change from ) previous year )	Net income per share - basic
	Million yen %		%	Yen
FY2007 Semiannual	20,519	(	16.6)	65.28
FY2006 Semiannual	17,593	(	10.3 )	55.16
FY2006 Annual	30,427			94.40

Notes: 1. Average number of shares issued each year

FY2007 Semiannual — 314,316,718 shares, FY2006 Semiannual — 318,937,523 shares, FY2006 Annual — 319,125,005 shares 2. Changes in accounting policies: No change

#### (2) Non-consolidated financial position

	Total assets	Total net assets	Equity ratio	Equity per share	
	Million yen	Million yen	%	Yen	
FY2007 Semiannual	2,750,759	1,472,247	53.5	4,718.19	
FY2006 Semiannual	2,332,538	1,267,713	54.3	3,970.26	
FY2006 Annual	2,829,272	1,532,771	54.2	4,799.16	

Note: 1. Number of shares outstanding at the end of period

FY2007 Semiannual – 312,025,636 shares, FY2006 Semiannual – 319,302,325 shares, FY2006 Annual – 319,320,446 shares 2. Number of treasury stock at the end of period

FY2007 Semiannual – 13,815,004 shares, FY2006 Semiannual – 6,538,315 shares, FY2006 Annual – 6,520,194 shares

#### 2. Forecast of Non-consolidated Financial Results for FY2007 (April 1, 2006 - March 31, 2007)

	Net sales	Operating income	Ordinary income	Net income
	Million yen	Million yen	Million yen	Million yen
FY2007 Annual	1,100,000	34,000	52,000	36,000

Reference: (Forecast) Net income per share - basic (annual): 115.38 yen

#### 3. Cash dividends

	Annual cash dividends per share				
	Interim	Year-end			
	Yen	Yen	Yen		
FY2006 Annual	18	20	38		
FY2007 Annual (Actual)	22	—	45		
FY2007 Annual (Forecast)	_	23	40		

# Non-consolidated Balance Sheets

	FY2007	FY2006	Increase	FY2006
	(As of September 30, 2006)	( As of March 31, 2006 )	(Decrease)	(As of September 30, 2005)
(Assets)				
Current assets	231,948	268,957	(37,009)	236,592
Cash and deposits	15,701	33,660	(17,959)	46,811
Trade notes receivable	792	815	(23)	40,011
Trade accounts receivable	105,052	104,011	1,041	104,058
Marketable securities	25,021	45,002	(19,981)	10,000
Finished goods	2,309	2 , 9 8 2	(673)	2,322
Raw materials	3 1 4	357	(43)	277
Work in process	26,821	25,064	1 , 7 5 7	21,554
Supplies	6,091	5 , 9 7 5	116	5,180
Prepaid expenses	4 3 0	328	1 0 2	334
Deferred tax assets	11,560	11,502	5 8	9,939
Other current assets	37,866	39,269	(1,403)	35,712
Less - allowance for doubtful accounts	(14)	(14)	0	(13)
Fixed assets	2,518,810	2,560,315	(41,505)	2,095,946
Property, plant and equipment	328,407	313,166	15,241	301,144
Buildings	83,033	85,406	(2,373)	8 2 , 5 1 8
Structures	11,613	11,586	2 7	10,594
Machinery and equipment	136,365	133,602	2 , 7 6 3	1 2 3 , 7 7 7
Vehicles and delivery equipment	1,610	1 , 6 8 5	(75)	1 , 3 4 6
Tools, furniture and fixture	12,418	12,391	2 7	11,823
Land	59,884	54,072	5 , 8 1 2	50,402
Construction in progress	23,482	14,421	9 , 0 6 1	20,683
Intangible assets	8,233	8,944	(711)	9,405
Software	8,233	8 , 9 4 4	(711)	9,405
Investments and other assets	2 , 1 8 2 , 1 6 8	2 , 2 3 8 , 2 0 4	(56,036)	
Investments in securities	1,908,148	1,969,017	(60,869)	1 , 5 3 8 , 0 3 4
Investments in subsidiaries and affiliates	249,769	245,270	4,499	2 2 1 , 9 3 8
Long-term loans	12,132	11,236	896	11,908
Long-term prepaid expenses	7,585	8,153	(568)	9,136
Other investments and other assets	4,602	4,609	(7)	4 , 4 5 9
Less - allowance for doubtful accounts	(71)	(82)	11	(81)
Total assets	2,750,759	2,829,272	(78,513)	2 , 3 3 2 , 5 3 8
Notes : 1. Accumulated depreciation of property, plant and equipment	404,658	389,298	15,360	378,985
<ol> <li>Liabilities for guarantees</li> <li>Allowance for retirement and several</li> </ol>		55,493	5 , 5 1 5	37,759
benefits for directors and corporate a ( included in allowance for retirement ben	uditors	4 , 6 2 0	(1,177)	4 , 3 3 1

				(Million yen)
	FY2007	FY2006	Increase	FY2006
	( As of September 30, 2006 )	( As of March 31, 2006 )	(Decrease)	( As of September 30, 2005 )
(Liabilities)				
Current liabilities	225,398	238,214	(12,816)	237,724
Trade notes payable	1,196	742	454	1,577
Trade accounts payable	127,801	128,188	(387)	109,412
Commercial paper	-	-	-	25,000
Current portion of bonds	-	15,000	(15,000)	15,000
Other payables	15,464	21,102	(5,638)	17,393
Accrued expenses	34,644	32,760	1,884	30,143
Accrued income taxes	7,633	4,238	3,395	4,144
Advance received	949	1,749	(800)	706
Deposits received	15,954	13,486	2,468	13,479
Deposits received from employees	21,433	20,805	628	20,606
Other current liabilities	320	141	179	260
Long-term liabilities	1,053,113	1,058,287	(5,174)	827,100
Bonds	265,000	265,000	-	215,000
Long term loan	115,000	92,500	22,500	82,500
Deferred tax liabilities	650,481	677,282	(26,801)	507,168
Allowance for retirement benefits	21,232	22,194	(962)	
Other long-term liabilities	1,399	1,311	88	1,258
Total liabilities	1,278,512	1,296,501	(17,989)	1,064,824
(Net assets)				
Shareholders' equity	467,426	487,184	(19,758)	480,076
Common stock	80,462	80,462	-	80,462
Capital surplus	105,094	105,643	(549)	105,647
Capital reserve	101,766	101,766	-	101,766
Other capital reserve	3 , 3 2 8	3,877	(549)	3,880
Gain on disposal of treasury stock	3 , 3 2 8	3,877	(549)	3,880
Retained earnings	329,274	315,442	13,832	308,355
Legal reserve	17,004	17,004	-	17,004
General reserves	312,270	298,437	13,833	291,351
Reserve for special depreciation	867	679	188	679
Reserve for reduction of	252	263	(11)	263
acquisition cost of fixed assets General reserves	220,000	200,000	20,000	200,000
Unappropriated retained				
earnings at end of period	91,150	97,494	(6,344)	90,407
Treasury stock at cost	(47,405)	(14,363)	(33,042)	(14,389)
Valuation and translation adjustments	1,004,770	1,045,586	(40,816)	787,637
Net unrealized gains or losses on other securities	1,004,919	1 , 0 4 5 , 5 8 6	(40,667)	787,637
Deferred gains or losses on Hedges	(149)	-	(149)	-
Subscription rights to shares	5 0	-	50	-
Total net assets	1 , 4 7 2 , 2 4 7	1,532,771	(60,524)	1,267,713
Total liabilities and net assets	2,750,759	2,829,272	(78,513)	2,332,538

## Non-consolidated Statements of Income

				(Million yen)
	FY2007 ( April 1, 2006 - September 30, 2006 )	FY2006 ( April 1, 2005 - ( September 30, 2005 )	Increase (Decrease)	FY2006 ( April 1, 2005 - ( March 31, 2006 )
Net sales	540,061	434,957	105,104	950,746
Cost of sales	490,716	387,204	103,512	855,241
Selling, general and administrative expenses	32,487	30,581	1 , 9 0 6	62,638
Operating income	16,857	17,172	(315)	32,865
Non-operating income	18,928	15,492	3,436	27,921
Interest income and dividends income	15,814	11,852	3,962	21,537
Other non-operating income	3,113	3,639	(526)	6,383
Non-operating expenses	6,483	7,480	(997)	17,736
Interest expenses	2 , 7 8 4	2,240	544	4,863
Other non-operating expenses	3,698	5,240	(1,542)	12,872
Ordinary income	29,301	25,184	4,117	43,050
Income before income taxes	29,301	25,184	4,117	43,050
Income taxes — current	8 , 5 4 3	4,374	4,169	12,106
Income taxes — deferred	239	3,216	(2,977)	517
Net income	20,519	17,593	2,926	30,427

#### Non-consolidated Statement of Changes in Total net assets

FY2007 (April 1, 2006 - September 30, 2006)												(Million yen)
						Sharehold	lers' equity					
			Capital surplus	8			Retained	earnings				
							General	reserves				
	Common stock	Capital reserve	Other capital reserve	Total capital surplus	Legal reserve	Reserve for special depreciation	Reserve for reduction of acquisition cost of fixed assets	General reserves	Unappropriated retained earnings at end of period	Total retained earnings	Treasury stock at cost	Total shareholders equity
Balance at March 31,2006	80,462	101,766	3,877	105,643	17,004	679	263	200,000	97,494	315,442	(14,363)	487,184
Change during interim accounting period												
Provision for reserve						430		20,000	(20,430)			
Reversal of reserve						(242)	(10)		253			
Surplus dividend									(6,386)	(6,386)		(6,386)
Bonuses to directors and corporate auditors									(301)	(301)		(301)
Net income for the period									20,519	20,519		20,519
Repurchase of treasury stock											(35,473)	(35,473)
Exercise of stock options			(549)	(549)							2,432	1,882
Change to items other than shareholders' equity during interim accounting period												
Total change during interim accounting period	-	-	(549)	(549)	-	187	(10)	20,000	(6,344)	13,832	(33,041)	(19,758)
Balance at September 30,2006	80,462	101,766	3,328	105,094	17,004	867	252	220,000	91,150	329,274	(47,405)	467,426

	Valuation a	nd translation a	adjustments		
	Net unrealized gains or losses on other securities	Deferred gains or losses on Hedges	Total valuation and translation adjustments	Subscription rights to shares	Total net assets
Balance at March 31,2006	1,045,586	-	1,045,586	-	1,532,771
Change during interim accounting period					
Provision for reserve					
Reversal of reserve					
Surplus dividend					(6,386)
Bonuses to directors and corporate auditors					(301)
Net income for the period					20,519
Repurchase of treasury stock					(35,473)
Exercise of stock options					1,882
Change to items other than shareholders' equity during interim accounting period	(40,666)	(149)	(40,816)	50	(40,765)
Total change during interim accounting period	(40,666)	(149)	(40,816)	50	(60,524)
Balance at September 30,2006	1,004,919	(149)	1,004,770	50	1,472,247

(Billion ven %)

(Billion yen, %)

### FINANCIAL SUMMARY for FY2007 Semiannual (April 1, 2006 - Sep 30, 2006)

#### 1. Consolidated financial results

	arresuits							(D	mon yen, %)	
		FY2007 Se	emiannual	FY2006 S	emiannual	Change	е	FY2007	Forecast	Change
		April 06 - Sej	otember 06	April 05 - Se	ptember 05	Amount	%	April 06 -	March 07	%
Net sales		100.0%	913.0	100.0%	699.0	214.0	30.6	100.0%	1,800.0	19.5
Operating income		4.4%	40.0	4.6%	32.0	8.0	25.0	4.2%	76.0	18.7
Ordinary income		5.9%	53.4	5.9%	41.5	11.9	28.6	5.3%	95.0	17.8
Net income		3.3%	30.2	3.6%	25.0	5.2	21.0	2.9%	53.0	12.6
Dividends per share			¥22		¥18	¥4			¥45	
Payout ratio <consolidated< td=""><td>d&gt;</td><td></td><td>22.8%</td><td></td><td>23.0%</td><td></td><td></td><td></td><td>26.5%</td><td></td></consolidated<>	d>		22.8%		23.0%				26.5%	
<non-consoli< td=""><td>idated&gt;</td><td></td><td>33.7%</td><td></td><td>32.6%</td><td></td><td></td><td colspan="2">39.0%</td><td></td></non-consoli<>	idated>		33.7%		32.6%			39.0%		
Exchange rate	¥/US\$		115		109	6			115	
	¥/Euro		146		136	10	11!	145		
Total assets			3,242.3		2,682.6	559.7	20.9		-	
Total net assets			1,624.7		1,326.1	298.6	22.5		-	
Equity ratio			48.4%		49.4%				-	
Investments in tangible as	sets		65.5		68.2	(2.7)	(4.0)		130.0	(0.1)
Investments in overse	as		15.9		11.8	4.1	34.7		26.0	0.6
Depreciation			35.3		28.6	6.7	23.5		75.0	16.4
Consolidated subsidiaries		159	Companies	149	Companies	10 Companies		-		
Affiliates applied the equity	y method	21	Companies	21	Companies	—			-	
Noto: Storting from EV2006 the DT In	dentation Constant and the		والمتعاقب والمعادية	Allanta a ala ang	a di San Rama di Sana	far D		to Manala (Ian		

Note: Starting from FY2006, the BT Industries Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December (Jan. - Dec.) to March (Jan. - next Mar.). As a result, the table above includes the BT Industries Group's results from January to September 2006. Excluding the effects of changes in fiscal year (Jan. - Mar.), net sales amounted to 850.4 billion yen (up 151.4 billion yen, or 21.7%), operating income totaled 38.1 billion yen (up 6.1 billion yen, or 19.0%), ordinary income was 50.7 billion yen (up 9.2 billion yen, or 22.2%) and net income totaled 29.0 billion yen (up 4.0 billion yen, or 16.1%).

#### 2. Breakdown of consolidated net sales

	FY2007 Semiannual		FY2006 S	006 Semiannual Change		%	FY2007 Forecast		%
Vehicle	24.3%	222.3	22.1%	154.7	67.6	43.7	25.6%	460.0	23.6
Engine	8.8%	80.1	9.4%	65.4	14.7	22.5	8.9%	160.0	20.9
Car air-conditioning compressor	12.4%	113.1	15.0%	105.0	8.1	7.8	12.8%	230.0	6.5
Foundry, electronics and other	1.7%	15.3	1.8%	12.6	2.7	21.6	1.9%	35.0	32.9
Automobile total	47.2%	431.0	48.3%	337.7	93.3	27.6	49.2%	885.0	18.5
Materials handling equipment	42.5%	388.2	40.3%	281.5	106.7	37.9	40.0%	720.0	21.0
Logistics	4.4%	39.8	4.4%	30.6	9.2	30.3	5.0%	90.0	38.2
Textile machinery	3.0%	27.4	3.4%	24.0	3.4	14.1	3.0%	55.0	10.5
Others	2.9%	26.3	3.6%	24.9	1.4	5.7	2.8%	50.0	2.1
Total	100.0%	913.0	100.0%	699.0	214.0	30.6	100.0%	1,800.0	19.5

Excluding the effects of changes in subsidiaries' fiscal year, net sales of the Materials Handling Equipment Segment was 325.6 billion yen (up 44.1 billion yen, or 15.7%)

#### 3. Unit sales

		FY2007 Semi	FY2006 Semi	Change	FY2007	Change
	Vitz (Yaris)	89	86	3	182	(7)
	RAV4	78	40	38	168	60
Vehi	cle	167	126	41	350	53
Engi	ne	231	172	59	494	132
	CKD	55	92	(37)	88	(78)
	air-conditioning pressor	9,860	9,310	550	20,300	1,190
	erials handling pment	112	93	19	216	32

Excluding the effects of changes in subsidiaries' fiscal year, units sales mounted to 90 thousand units. (down 3 thousand units)

amounted to 90 thousand units. (down 3 thousand units)

English translation from the original Japanese-language document

#### (Thousand Units) 4. Changes in ordinary income

4. Changes in ordinary income	(Billion yen)
Sales volume increase	10.5
Cost reduction	10.4
Exchange gain	2.8
Impact of change in subsidiaries' fiscal year	1.9
Non-operating income increase	3.9
Increase total	29.5
Depreciation	6.7
Raw material cost	5.4
Labor cost	3.0
Expenses and others	2.5
Decrease total	17.6
Total increase in ordinary income	11.9

#### Non-consolidated Financial Highlights

#### 1. Non-consolidated financial results

	FY2007 Semiannual		FY2006 S	Semiannual	Change		FY2007 Forecast		Change
	April 06 - Se	ptember 06	April 05 - Se	eptember 05	Amount	%	April 06 -	March 07	%
Net sales	100.0%	540.0	100.0%	434.9	105.1	24.2	100.0%	1,100.0	15.7
Operating income	3.1%	16.8	3.9%	17.1	(0.3)	(1.8)	3.1%	34.0	3.5
Ordinary income	5.4%	29.3	5.8%	25.1	4.2	16.3	4.7%	52.0	20.8
Net income	3.8%	20.5	4.0%	17.5	3.0	16.6	3.3%	36.0	18.3
Investments in tangible assets		37.4		44.2	(6.8)	(15.4)		72.0	(12.0)
Depreciation		21.2		18.2	3.0	16.0		47.0	13.3
Unrealized gain on other securities		1,672.0		1,310.5	361.5	27.6		-	

#### 2. Non-consolidated balance sheets

(Billion yen)

(Billion yen, %)

	Assets			Liabilities and Net assets					
	FY2007	FY2006	Change		FY2007	FY2006	Change		
	As of Sep. 30, 06	As of Mar. 31, 06			As of Sep. 30, 06	As of Mar. 31, 06			
Current assets	231.9	268.9	(37.0)	Current liabilities	225.3	238.2	(12.9)		
Cash and deposits	15.7	33.6	(17.9)	Accounts payable	128.9	128.9	0.0		
Accounts receivable	105.8	104.8	1.0	Others	96.4	109.2	(12.8)		
Marketable securities	25.0	45.0	(20.0)						
Inventories	35.5	34.3	1.2	Long-term liabilities	1,053.1	1,058.2	(5.1)		
Others	49.8	51.0	(1.2)	Bonds	265.0	265.0	-		
				Deferred tax liabilities	788.1	793.2	(5.1)		
Fixed assets	2,518.8	2,560.3	(41.5)	Total liabilities	1,278.5	1,296.5	(18.0)		
Tangible assets	328.4	313.1	15.3	Shareholders' equity	467.4	487.1	(19.7)		
Intangible assets	8.2	8.9	(0.7)	Common stock	80.4	80.4	-		
Investments and others	2,182.1	2,238.2	(56.1)	Capital surplus	105.0	105.6	(0.6)		
				Retained earnings	329.2	315.4	13.8		
				Treasury stock at cost	(47.4)	(14.3)	(33.1)		
				Valuation and translation adjustments	1,004.7	1,045.5	(40.8)		
				Subscription rights to shares	0.0	-	0.0		
				Total net assets	1,472.2	1,532.7	(60.5)		
Total	2,750.7	2,829.2	(78.5)	Total	2,750.7	2,829.2	(78.5)		

#### Five-Year Summary Semiannual

Semiannual	5				(Billion yen)
	FY2003	FY2004	FY2005	FY2006	FY2007
<consolidated></consolidated>					
Net sales	520.4	569.5	607.0	699.0	913.0
Operating income	25.2	27.0	30.0	32.0	40.0
Ordinary income	26.9	30.1	38.8	41.5	53.4
Net income	13.6	17.0	23.9	25.0	30.2
<non-consolidated></non-consolidated>					
Net sales	364.6	365.9	386.3	434.9	540.0
Operating income	19.3	17.7	18.9	17.1	16.8
Ordinary income	22.6	19.8	23.8	25.1	29.3
Net income	13.1	12.3	15.9	17.5	20.5
<cash dividends=""></cash>					
Dividends per share Payout ratio	¥ 10	¥ 12	¥ 13	¥ 18	¥ 22
Consolidated	23.0%	20.6%	17.3%	23.0%	22.8%
Non-consolidated	23.8%	28.5%	25.9%	32.6%	33.7%

English translation from the original Japanese-language document

## Four-Year Summary and Forecast

Annual					(Billion yen)
	FY2003	FY2004	FY2005	FY2006	FY2007
<consolidated></consolidated>					
Net sales	1,069.2	1,164.3	1,241.5	1,505.9	1,800.0
Operating income	52.4	52.6	53.1	64.0	76.0
Ordinary income	51.3	58.9	70.9	80.6	95.0
Net income	21.9	33.6	43.3	47.0	53.0
<non-consolidated></non-consolidated>					
Net sales	747.6	749.6	784.3	950.7	1,100.0
Operating income	39.4	31.3	30.0	32.8	34.0
Ordinary income	42.3	34.7	39.7	43.0	52.0
Net income	20.1	21.1	26.3	30.4	36.0
<cash dividends=""></cash>					
Dividends per share Payout ratio	¥ 22	¥ 24	¥ 32	¥ 38	¥ 45
Consolidated	31.3%	22.2%	23.7%	26.0%	26.5%
Non-consolidated	34.0%	35.5%	39.1%	40.3%	39.0%