## [IFRS] FINANCIAL SUMMARY for FY2022 Third Quarter (April 1, 2021 - December 31, 2021)

## 1. Consolidated financial results

	FY2021	3rd Quarter	FY2022 3	Brd Quarter	Change		Current forecast		Change from previous
	April 2020	- December 2020	April 2021 - E	December 2021	Amount	%	FY2022 (April 2	021-March 2022)	year %
Net sales	Profit ratio	1,523.6	Profit ratio	1,967.9	444.3	29.2	Profit ratio	2,600.0	22.7
Operating profit	5.2%	79.1	6.9%	136.2	57.1	72.2	5.8%	150.0	26.9
Profit before income taxes	9.5%	144.8	11.2%	219.5	74.7	51.6	8.7%	225.0	22.3
Profit attributable to owners of the parent	7.2%	109.8	8.3%	162.7	52.9	48.2	6.3%	165.0	20.7
Earnings per share		¥353.81		¥524.30	¥170.49			¥531.43	
Investments in tangible assets		86.5		97.7	11.2	12.9		140.0	23.5
Depreciation		68.5		70.4	1.9	2.8		93.0	2.1
	(As of Marc	h 31, 2021)	(As of Decem	ber 31, 2021)					
Total assets		6,503.9		7,407.7	903.8	13.9			
Total equity		3,322.5		3,929.6	607.1	18.3		_	_
Ratio of equity attributable to owners of the parent to total assets		49.8%		51.8%					
Consolidated subsidiaries	25	6 companies	258 с	ompanies	2 companies				
Exchange rate ¥/US	\$	106		111	5			110	
¥/Eur	0	122		131	9			130	

<sup>\*1</sup> Current forecast has not been revised from the previous announcement (October 29,2021).

2. Segment information

Net sales / [Operating profit]

(Billion yen)

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	FY2021 3	FY2021 3rd Quarter April 2020 - December 2020		rd Quarter	Change		Current forecast		p
	April 2020 - D			ecember 2021	Amount %		FY2022 (April 2021-March 2022)		year %
	Sales distributi	Sales distribution ratio		ion ratio			Sales distribution ratio		
Vehicle	4.3%	65.7	3.2%	63.4	(2.3)	(3.4)	3.5%	90.0	1.8
Engine	6.4%	97.8	9.6%	188.0	90.2	92.3	10.0%	261.0	86.5
Car air-conditioning compressor	13.9%	212.2	13.1%	257.8	45.6	21.5	13.0%	337.0	11.7
Electronics parts and others	2.9%	43.6	3.1%	61.8	18.2	41.7	3.5%	90.0	45.9
Automobile total	27.5%	419.3	29.0%	571.1	151.8	36.2	30.0%	778.0	31.5
Automobile total		[ (3.4)]		[ 24.4]	[ 27.8]				
Materials handling equipment	67.9%	1,034.8	66.4%	1,306.9	272.1	26.3	66.0%	1,715.0	19.8
Materials nariding equipment		[ 79.9]		[ 102.2]	[ 22.3]				
Textile machinery	1.9%	28.9	2.6%	50.4	21.5	74.0	2.2%	57.0	39.5
Textile machinery		[ (8.0)]		[ 4.0]	[ 4.8]				
Others	2.7%	40.4	2.0%	39.3	(1.1)	(2.8)	1.8%	50.0	(8.0)
Outero		[ 3.4]		[ 5.6]					
Total	100.0%	1,523.6	100.0%	1,967.9	444.3	29.2	100.0%	2,600.0	22.7
Ισιαι		[ 79.1]		[ 136.2]	[ 57.1]				

<sup>\*2</sup> Revised amount from the previous announcement (billion yen): Vehicle (3.0), Engine (2.0), Materials handling equipment +5.0

3. Unit sales

	FY2021 3rd Quarter (April 2020 - December 2020)	FY2022 3rd Quarter (April 2021 - December 2021)	Change	Current*3 forecast FY2022 (April 2021 - March 2022)	Change from previous year
Vehicle	239	234	(5)	320	(3)
Diesel	248	314	66	445	83
Gasoline	307	283	(24)	391	(12)
Engine total	555	597	42	836	71
Car air-conditioning compressor*4	1,961	2,119	158	2,884	133
Materials handling equipment	184	207	23	292	42
Air-jet loom	3.2	5.2	2.0	7.3	2.6

4. Changes in profit before income taxes				
	Sales efforts	83.0		
	Impact of exchange rate fluctuations	11.6		
	Cost reduction	8.5		
	Financial income, financial expenses and others	17.6		
	Increases total			
	Increase in raw material costs	(28.0)		
	Increase in labor costs	(7.8)		
	Increase in depreciation	(1.9)		
	Increase in expenses and others	(8.3)		
	Decreases total	(46.0)		
Total changes in profit before income taxes				

<sup>\*3</sup> Number of units revised from the previous announcement (thousand units): Vehicle (10), Engine total (4) of which Diesel +6 and Gasoline (10), Materials handling equipment (4), Air-jet loom +0.3

<sup>\*4</sup> The unit for unit sales of car air-conditioning compressor is ten thousand.