

[IFRS] FINANCIAL SUMMARY for FY2020 Third Quarter (April 1, 2019 - December 31, 2019)

1. Consolidated financial results

(Billion yen)

	FY2019 3rd Quarter		FY2020 3rd Quarter		Change		FY2020 Forecast (April 2019-March 2020)			
	April 2018 - December 2018		April 2019 - December 2019		Amount	%	Current plan	Changes from previous year %	Previous plan (October 31, 2019)	
Net sales	Profit ratio	1,629.8	Profit ratio	1,624.4	(5.4)	(0.3)	Profit ratio	2,200.0	(0.7)	2,220.0
Operating profit	6.0%	97.9	6.2%	101.0	3.1	3.2	5.9%	130.0	(3.5)	135.0
Profit before income taxes	10.2%	166.0	10.5%	170.2	4.2	2.5	9.0%	197.0	(2.6)	200.0
Profit attributable to owners of the parent	7.8%	126.3	8.0%	129.3	3.0	2.3	6.8%	150.0	(1.8)	151.0
Earnings per share		¥407.07		¥416.53	¥9.46			¥483.12		¥486.34
Investments in tangible assets		86.9		75.8	(11.1)	(12.9)		105.0	(7.7)	105.0
Depreciation		62.7		67.7	5.0	7.9		90.0	5.1	90.0
Total assets	(As of March 31, 2019)	5,261.1	(As of December 31, 2019)	5,702.1	441.0	8.4				
Total equity		2,561.9		2,878.2	316.3	12.3				
Ratio of equity attributable to owners of the parent to total assets		47.1%		49.0%						
Consolidated subsidiaries		254 companies		257 companies	3 companies					
Exchange rate	¥/US\$	111		109	(2)		(4th Quarter)	108	(105)	107
	¥/Euro	129		121	(8)			120	(115)	118

2. Segment information

Net sales / [Operating profit]

(Billion yen)

	FY2019 3rd Quarter		FY2020 3rd Quarter		Change		FY2020 Forecast (April 2019-March 2020)			
	April 2018 - December 2018		April 2019 - December 2019		Amount	%	Current plan	Changes from previous year %	Previous plan (October 31, 2019)	
	Sales distribution ratio		Sales distribution ratio				Sales distribution ratio			
Vehicle	3.7%	59.5	4.2%	67.4	7.9	13.4	4.0%	88.0	6.8	85.0
Engine	4.7%	76.2	5.6%	90.7	14.5	19.0	5.6%	123.0	13.4	123.0
Car air-conditioning compressor	15.9%	258.8	15.3%	248.7	(10.1)	(3.9)	15.0%	330.0	(4.7)	338.0
Electronics parts, foundry and others	3.2%	53.7	3.4%	55.4	1.7	3.1	3.3%	73.0	(0.8)	73.0
Automobile total	27.5%	448.4	28.5%	462.3	13.9	3.1	27.9%	614.0	0.5	619.0
	[2.1]		[16.4]		[14.3]					
Materials handling equipment	66.2%	1,078.1	65.8%	1,068.7	(9.4)	(0.9)	66.4%	1,460.0	(0.5)	1,477.0
	[85.2]		[77.2]		[(8.0)]					
Textile machinery	3.5%	57.6	3.0%	48.5	(9.1)	(15.8)	3.0%	66.0	(13.5)	64.0
	[6.1]		[2.6]		[(3.5)]					
Others	2.8%	45.6	2.7%	44.8	(0.8)	(1.7)	2.7%	60.0	(2.0)	60.0
	[4.3]		[4.7]		[0.4]					
Total	100.0%	1,629.8	100.0%	1,624.4	(5.4)	(0.3)	100.0%	2,200.0	(0.7)	2,220.0
	[97.9]		[101.0]		[3.1]					

3. Unit sales

(Thousand units)

	FY2019 3rd Quarter	FY2020 3rd Quarter	Change	FY2020 Forecast (April 2019-March 2020)		
	(April 2018 - December 2018)	(April 2019 - December 2019)		Current plan	Changes from previous year	Previous plan (October 31, 2019)
RAV4	153	242	89	324	89	310
Vitz (Yaris)	50	-	(50)	-	(50)	-
Vehicle total	203	242	39	324	39	310
Diesel	272	293	21	396	21	394
Gasoline	113	313	200	420	202	419
Engine total	385	606	221	816	223	813
Car air-conditioning compressor *	2,475	2,367	(108)	3,200	(98)	3,300
Materials handling equipment	222	207	(15)	288	(12)	298
Air-jet loom	6.9	5.7	(1.2)	6.8	(2.2)	6.3

* (Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

4. Changes in profit before income taxes

(Billion yen)

Sales efforts	10.9
Cost reduction	8.0
Decrease in expenses and others	0.4
Financial income, financial expenses and others	1.1
Increases total	20.4
Impact of exchange rate fluctuations	(6.3)
Increase in depreciation	(5.0)
Increase in labor costs	(4.3)
Increase in raw material costs	(0.6)
Decreases total	(16.2)
Total changes in profit before income taxes	4.2