## [IFRS] FINANCIAL SUMMARY for FY2020 First Quarter (April 1, 2019 - June 30, 2019)

## 1. Consolidated financial results

	FY2019 1st Quarter FY2020 1st Quarter		Change				
	April 2018	- June 2018	April 2019	- June 2019	Amount	%	
Net sales	Profit ratio	522.1	Profit ratio	551.2	29.1	5.6	
Operating profit	6.5%	33.9	5.7%	31.6	(2.3)	(6.7)	
Profit before income taxes	13.6%	71.1	12.5%	68.6	(2.5)	(3.4)	
Profit attributable to owners of the parent	10.2%	53.4	9.7%	53.7	0.3	0.6	
Earnings per share		¥172.11		¥173.08	¥0.97		
Investments in tangible assets		26.3		23.6	(2.7)	(10.2)	
Depreciation		20.1		22.2	2.1	10.3	
	(As of March	31, 2019)	(As of June 3	0, 2019)			ĺ
Total assets		5,261.1		5,330.8	69.7	1.3	
Total equity		2,561.9		2,599.9	38.0	1.5	
Ratio of equity attributable to owners of the parent to total assets		47.1%		47.2%			
Consolidated subsidiaries	25	54 companies	25	7 companies	3 companies		
Exchange rate ¥/US\$		109		110	. 1		
¥/Euro		130		123	(7)		

	(Billion yen)	
Current	Changes from the previous	
Y2020 (April 20	119 - March 2020)	fiscal year %
Profit ratio	2,300.0	3.8
6.3%	145.0	7.7
9.0%	208.0	2.9
6.8%	157.0	2.8
	(7.7)	
	5.1	
	1	

2. Segment information

Net sales / [Operating profit]

(Billion	yen)
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		FY2019 1st Quarter		FY2020 1st Quarter		Change	
		April 2018 - June 2018		April 2019 - June 2019		Amount	%
		Sales distribution	ratio	Sales distribution	ratio		
	Vehicle	3.4%	17.7	4.2%	22.9	5.2	29.0
	Engine	5.0%	26.1	5.7%	31.1	5.0	19.3
	Car air-conditioning compressor	17.0%	88.9	15.7%	86.5	(2.4)	(2.7)
	Electronics parts, foundry and others	3.3%	17.2	3.4%	19.1	1.9	11.1
٨٠٠	Automobile total		150.0	29.0%	159.7	9.7	6.4
Au			[ 5.5]		[ 6.3]	[ 0.8]	
Ma	Materials handling equipment		341.7	65.6%	361.6	19.9	5.8
IVIC			[ 26.0]		[ 23.1]	[ (2.9)]	
То	Textile machinery		15.4	2.7%	15.0	(0.4)	(2.4)
16			[ 0.9]		[ 0.6]	[ (0.3)]	
Others		2.8%	14.8	2.7%	14.7	(0.1)	(0.7)
			[ 1.4]		[ 1.6]	[ 0.2]	
Total		100.0%	522.1	100.0%	551.2	29.1	5.6
			[ 33.9]		[ 31.6]	[ (2.3)]	

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Current FY2020 (April 20	Changes from the previous fiscal year %	
Sales distributi	on ratio	
3.3%	76.0	(7.8)
5.7%	130.0	19.9
15.2%	350.0	1.1
3.1%	73.0	(0.8)
27.3%	629.0	3.0
67.3%	1,549.0	5.6
2.7%	62.0	(18.8)
2.7%	60.0	(2.0)
100.0%	2,300.0	3.8

## 3. Unit sales

(Thousand units)

FY2020 (April 2019 - March 2020)	from the previous fiscal year	
275	40	
-	(50)	
275	(10)	
429	54	
399	181	
828	235	
3,400	102	
306	6	

4. Changes in profit before income taxes

Increases total

Sales efforts

Cost reduction

Increase in depreciation

Increase in labor costs

Increase in expenses

Increase in raw material costs

Negative impact of exchange rate fluctuations

Financial income, financial expenses and others

Decreases total

Total changes in profit before income taxes

(Billion yen) 5.7

> 1.4 7.1

(2.1)

(1.5)

(1.1)(0.5)

(4.2)

(0.2)

(9.6)

(2.5)

		FY2019 1st Quarter (April 2018 - June 2018)	FY2020 1st Quarter (April 2019 - June 2019)	Change	Current forecast FY2020 (April 2019 - March 2020)	Changes from the previous fiscal year
	RAV4	51	83	32	275	40
	Vitz (Yaris)	25	-	(25)	-	(50)
Veh	icle total	76	83	7	275	(10)
	Diesel	86	100	14	429	54
	Gasoline	57	104	47	399	181
Ŭ	ine total	143	204	61	828	235
Car air-conditioning compressor *		860	828	(32)	3,400	102
Materials handling equipment		75	76	1	306	6
Air-jet loom		1.5	1.6	0.1	5.7	(3.3)

<sup>\* (</sup>Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

English translation from the original Japanese-language document

<sup>(</sup>Note) Forecast of financial results for FY2020 is not revised from the announcement on April 26, 2019.