

[IFRS] FINANCIAL SUMMARY for FY2019 (April 1, 2018 - March 31, 2019)

1. Consolidated financial results

(Billion yen)

	FY2018		FY2019		Change		FY2020 forecast		Change
	April 2017 - March 2018		April 2018 - March 2019		Amount	%	April 2019 - March 2020		
Net sales	Profit ratio	2,003.9	Profit ratio	2,214.9	211.0	10.5	Profit ratio	2,300.0	3.8
Operating profit	7.4%	147.4	6.1%	134.6	(12.8)	(8.7)	6.3%	145.0	7.7
Profit before income taxes	10.5%	209.8	9.1%	202.2	(7.6)	(3.6)	9.0%	208.0	2.9
Profit attributable to owners of the parent	8.4%	168.1	6.9%	152.7	(15.4)	(9.2)	6.8%	157.0	2.8
Earnings per share		¥541.67		¥491.97	(¥49.70)			¥505.66	
Cash Dividends per share [Year-end]		¥150		¥155	¥5	[¥-]		¥160	[¥80]
Payout ratio		27.7%		31.5%				31.6%	
Investments in tangible assets		115.4		113.7	(1.7)	(1.5)		105.0	(7.7)
Depreciation		77.7		85.6	7.9	10.2		90.0	5.1
Total assets	(As of March 31, 2018)	5,258.5	(As of March 31, 2019)	5,261.1	2.6	0.1			
Total equity		2,633.8		2,561.9	(71.9)	(2.7)			
Equity attributable to owners of the parent per share		¥8,223.82		¥7,986.59	(¥237.23)			-	-
Percentage of equity attributable to owners of the parent		48.6%		47.1%					
Consolidated subsidiaries		254 companies		254 companies	-				
Exchange rate ¥/US\$		111		111	0			110	
¥/Euro		130		128	(2)			125	

2. Segment information

Net sales / [Operating profit]

(Billion yen)

	FY2018		FY2019		Change		FY2020 forecast		Change
	April 2017 - March 2018		April 2018 - March 2019		Amount	%	April 2019 - March 2020		
	Sales distribution ratio		Sales distribution ratio				Sales distribution ratio		
Vehicle	3.6%	72.1	3.7%	82.4	10.3	14.3	3.3%	76.0	(7.8)
Engine	4.9%	98.7	4.9%	108.4	9.7	9.9	5.7%	130.0	19.9
Car air-conditioning compressor	17.5%	351.4	15.6%	346.2	(5.2)	(1.5)	15.2%	350.0	1.1
Electronics parts, foundry and others	3.7%	72.7	3.4%	73.6	0.9	1.2	3.1%	73.0	(0.8)
Automobile total	29.7%	595.0	27.6%	610.7	15.7	2.6	27.3%	629.0	3.0
		[29.6]		[6.8]	[(22.8)]				
Materials handling equipment	64.0%	1,283.0	66.2%	1,466.6	183.6	14.3	67.3%	1,549.0	5.6
		[104.9]		[114.6]	[9.7]				
Textile machinery	3.3%	65.5	3.4%	76.3	10.8	16.5	2.7%	62.0	(18.8)
		[6.1]		[7.3]	[1.2]				
Others	3.0%	60.3	2.8%	61.2	0.9	1.4	2.7%	60.0	(2.0)
		[6.6]		[5.9]	[(0.7)]				
Total	100.0%	2,003.9	100.0%	2,214.9	211.0	10.5	100.0%	2,300.0	3.8
		[147.4]		[134.6]	[(12.8)]				

3. Unit sales

(Thousand units)

	FY2018	FY2019	Change	FY2020	Change
	RAV4	205	235	30	275
Vitz (Yaris)	93	50	(43)	-	(50)
Vehicle total	298	285	(13)	275	(10)
Diesel	330	375	45	429	54
Gasoline	244	218	(26)	399	181
Engine total	574	593	19	828	235
Car air-conditioning compressor *	3,342	3,298	(44)	3,400	102
Materials handling equipment	277	300	23	306	6
Air-jet loom	6.3	9.0	2.7	5.7	(3.3)

* (Note) The unit for unit sales of car air-conditioning compressor is ten thousand.

4. Changes in profit before income taxes

(Billion yen)

Sales efforts	27.2
Cost reduction	14.3
Financial income, financial expenses and others	5.2
Increases total	46.7
Increase in raw material costs	(11.5)
Increase in depreciation	(7.9)
Increase in labor costs	(7.4)
Negative impact of exchange rate fluctuations	(2.2)
Increase in expenses	(11.0)
One-time effect of changes in retirement benefit plan	(14.3)
Decreases total	(54.3)
Total changes in profit before income taxes	(7.6)