

[IFRS] FINANCIAL SUMMARY for FY2019 Second Quarter (April 1, 2018 - September 30, 2018)

1. Consolidated financial results

(Billion yen)

	FY2018 2nd Quarter		FY2019 2nd Quarter		Change		FY2019 Forecast (April 2018-March 2019)			
	April 2017 - September 2017		April 2018 - September 2018				Current plan	Changes from previous year %	Previous plan (April 27, 2018)	
					Amount	%				
Net sales	Profit ratio	937.9	Profit ratio	1,057.0	119.1	12.7	Profit ratio	2,200.0	9.8	2,150.0
Operating profit	8.2%	77.0	5.8%	61.3	(15.7)	(20.3)	6.1%	135.0	(8.4)	135.0
Profit before income taxes	11.8%	110.3	9.3%	98.3	(12.0)	(10.8)	9.0%	198.0	(5.6)	189.0
Profit attributable to owners of the parent	8.6%	80.8	7.0%	74.4	(6.4)	(8.0)	6.8%	150.0	(10.8)	146.0
Earnings per share		¥260.49		¥239.65	(¥20.84)			¥483.11		¥470.23
Cash Dividends per share		¥70		¥75	¥5	-		¥150		¥150
Investments in tangible assets		46.9		58.3	11.4	24.4		110.0	(4.7)	110.0
Depreciation		37.5		40.9	3.4	9.1		83.0	6.8	83.0
Total assets	(As of March 31, 2018)	5,258.5	(As of September 30, 2018)	5,428.0	169.5	3.2				
Total equity		2,633.8		2,770.7	136.9	5.2				
Percentage of equity attributable to owners of the parent		48.6%		49.6%						
Consolidated subsidiaries		254 companies		259 companies	5 companies					
Exchange rate	¥/US\$	111		110	(1)		(October 2018 - March 2019)			
	¥/Euro	126		130	4		110 (110)			105
							130 (130)			130

2. Segment information

Net sales / [Operating profit]

(Billion yen)

	FY2018 2nd Quarter		FY2019 2nd Quarter		Change		FY2019 Forecast (April 2018-March 2019)			
	April 2017 - September 2017		April 2018 - September 2018				Current plan	Changes from previous year %	Previous plan (April 27, 2018)	
					Amount	%				
Sales distribution ratio			Sales distribution ratio				Sales distribution ratio			
Vehicle	3.8%	35.3	3.3%	35.0	(0.3)	(1.0)	3.1%	69.0	(4.3)	69.0
Engine	5.0%	46.8	4.7%	49.3	2.5	5.3	5.0%	110.0	11.4	110.0
Car air-conditioning compressor	18.2%	170.4	16.4%	173.7	3.3	1.9	16.0%	351.0	(0.1)	361.0
Electronics parts, foundry and others	3.6%	34.3	3.4%	35.4	1.1	3.1	3.4%	75.0	3.1	75.0
Automobile total	30.6%	287.0	27.8%	293.5	6.5	2.3	27.5%	605.0	1.7	615.0
		[19.4]		[3.7]	[(15.7)]					
Materials handling equipment	63.1%	591.7	66.0%	697.7	106.0	17.9	66.4%	1,460.0	13.8	1,410.0
		[51.2]		[52.0]	[0.8]					
Textile machinery	3.2%	30.0	3.4%	36.0	6.0	20.1	3.4%	75.0	14.5	65.0
		[3.3]		[3.0]	[(0.3)]					
Others	3.1%	29.0	2.8%	29.6	0.6	1.9	2.7%	60.0	(0.6)	60.0
		[2.8]		[2.6]	[(0.2)]					
Total	100.0%	937.9	100.0%	1,057.0	119.1	12.7	100.0%	2,200.0	9.8	2,150.0
		[77.0]		[61.3]	[(15.7)]					

3. Unit sales

(Thousand units)

	FY2018 2nd Quarter (April 2017 - September 2017)	FY2019 2nd Quarter (April 2018 - September 2018)	Change	FY2019 Forecast (April 2018-March 2019)		
				Current plan	Changes from previous year	Previous plan (April 27, 2018)
RAV4	101	97	(4)	235	30	237
Vitz (Yaris)	47	50	3	50	(43)	48
Vehicle total	148	147	(1)	285	(13)	285
Diesel	157	175	18	403	73	403
Gasoline	112	62	(50)	222	(22)	222
Engine total	269	237	(32)	625	51	625
Car air-conditioning compressor *	1,635	1,667	32	3,420	78	3,540
Materials handling equipment	123	136	13	294	31	294
Air-jet loom	2.1	4.1	2.0	8.3	2.0	6.2

4. Changes in profit before income taxes

(Billion yen)

Sales efforts	17.8
Cost reduction	4.3
Financial income, financial expenses and others	3.7
Increases total	25.8
Increase in raw material costs	(6.0)
Increase in labor costs	(4.8)
Increase in depreciation	(3.4)
Increase in expenses	(9.3)
Changes in retirement benefit plan (FY2018 2nd Quarter)	(14.3)
Decreases total	(37.8)
Total changes in profit before income taxes	(12.0)

*(Note) The unit for unit sales of car air-conditioning compressor is ten thousand.