

## Supplementary Material for Financial Results for the 9 months ended December 31, 2008

Toyota Industries has announced the revision of financial forecast and annual cash dividends forecast for FY2009 on March 19, 2009

### 1. Consolidated Financial Results

		FY07	FY08 ended March 31, 2008							FY09 ending March 31, 2009						
			Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half
Net sales	Billion yen	1,878.3	486.4	469.3	955.7	521.6	523.2	1,044.8	2,000.5	469.1	459.3	928.4	378.7	-	-	1,580.0
Operating income	(Margin)	(4.8%)	(5.5%)	(4.3%)	(4.9%)	(5.1%)	(4.5%)	(4.8%)	(4.8%)	(2.7%)	(2.2%)	(2.5%)	(1.1%)	-	-	(0.7%)
	Billion yen	89.9	26.7	20.2	46.9	26.4	23.5	49.9	96.8	12.8	10.1	22.9	4.1	-	-	11.0
Ordinary income	(Margin)	(5.8%)	(9.0%)	(4.2%)	(6.6%)	(8.5%)	(3.7%)	(6.0%)	(6.3%)	(6.8%)	(1.9%)	(4.3%)	(2.1%)	-	-	(0.6%)
	Billion yen	108.4	43.6	19.6	63.2	44.1	19.1	63.2	126.4	31.7	8.6	40.3	8.1	-	-	10.0
Net income	(Margin)	(3.2%)	(6.3%)	(2.1%)	(4.2%)	(5.5%)	(2.2%)	(3.8%)	(4.0%)	(4.5%)	(0.5%)	(2.5%)	(1.0%)	-	-	(1.9%)
	Billion yen	59.4	30.5	9.8	40.3	28.7	11.4	40.1	80.4	21.1	2.4	23.5	3.9	-	-	30.0
Net Income per Share	Yen	190	98	31	129	92	37	129	258	68	7	75	13	-	-	96
Capital Expenditures	Billion yen	129.0	25.4	25.2	50.6	24.3	29.3	53.6	104.2	23.9	32.7	56.6	22.8	-	-	95.0
Depreciation	Billion yen	74.4	18.6	20.1	38.7	22.0	23.0	45.0	83.7	21.0	22.5	43.5	22.3	-	-	90.0

*Note: Toyota Industries Sweden (formerly BT Industries) Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December to March. As a result, the figures of the Group in fiscal 2007 include the results from January 2006 to March 2007.*

#### [Exchange rate]

Yen / US\$	117	121	118	119	113	105	109	114	105	108	106	96	90	93	100
Yen / EURO	150	163	162	162	164	158	161	162	163	162	163	127	115	121	142

### 2. Cash Dividends

	FY04	FY05	FY06	FY07	FY08	FY09 (Forecast)
Cash dividends per share (Yen)	24	32	38	50	60	To be determined
Interim dividend	12	13	18	22	28	30
Consolidated payout ratio	22.2%	23.7%	26.0%	26.3%	23.3%	-

#### [Number of shares]

	FY04	FY05	FY06	FY07	FY08	08/9
Shares outstanding	317,665,682	318,236,815	319,320,446	312,075,475	311,589,570	311,585,120
Treasury stock	8,174,958	7,603,825	6,520,194	13,765,165	14,251,070	14,255,520
Total share issued	325,840,640	325,840,640	325,840,640	325,840,640	325,840,640	325,840,640

### 3. Business Segment Information

(Billion yen)

		FY07	FY08 ended March 31, 2008							FY09 ending March 31, 2009						
		Full year	1st half			2nd half			Full year	1st half			2nd half			Full year
			1Q	2Q	3Q	4Q	1Q	2Q		3Q	4Q	1Q	2Q	3Q	4Q	
Automobile	Vehicle	470.2	117.4	110.8	228.2	137.4	134.5	271.9	500.1	111.2	110.2	221.4	97.3	-	-	380.0
	Engine	167.4	44.0	41.0	85.0	46.3	47.4	93.7	178.7	46.6	44.2	90.8	36.3	-	-	153.0
	Car air-conditioning Compressor	235.4	67.1	61.6	128.7	62.6	62.2	124.8	253.5	58.3	55.4	113.7	43.0	-	-	185.0
	Foundry, electronics parts and others	31.7	8.1	8.8	16.9	9.6	10.3	19.9	36.8	9.6	9.6	19.2	8.8	-	-	32.0
	Net sales	904.8	236.8	222.1	458.9	256.1	254.2	510.3	969.2	225.9	219.5	445.4	185.2	-	-	750.0
	Operating income	33.5	11.6	7.2	18.8	11.5	11.2	22.7	41.5	4.8	2.5	7.3	5.3	-	-	-
Materials handling equipment	Net sales	767.2	190.4	186.9	377.3	200.0	205.8	405.8	783.1	183.7	188.1	371.8	150.3	-	-	640.0
	Operating income	47.2	12.4	9.5	21.9	9.6	8.3	17.9	39.8	6.2	5.9	12.1	0.9	-	-	-
Logistics	Net sales	89.4	29.3	28.6	57.9	29.9	29.7	59.6	117.5	30.4	29.0	59.4	29.3	-	-	115.0
	Operating income	1.7	0.5	1.4	1.9	0.8	1.5	2.3	4.2	0.5	0.9	1.4	0.9	-	-	-
Textile machinery	Net sales	58.4	14.2	16.5	30.7	18.0	17.5	35.5	66.2	16.4	8.0	24.4	3.4	-	-	30.0
	Operating income	1.0	0.4	0.9	1.3	1.8	1.1	2.9	4.2	1.1	0.3	0.8	0.8	-	-	-
Others	Net sales	58.3	15.6	15.1	30.7	17.6	15.9	33.5	64.2	12.6	14.7	27.3	10.3	-	-	45.0
	Operating income	6.3	1.4	1.2	2.6	2.6	1.5	4.1	6.7	0.0	0.9	0.9	0.1	-	-	-
Eliminations	Net sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Operating income	0.0	0.1	0.0	0.1	0.1	0.0	0.1	0.2	0.0	0.1	0.1	0.1	-	-	-
Total	Net sales	1,878.3	486.4	469.3	955.7	521.6	523.2	1,044.8	2,000.5	469.1	459.3	928.4	378.7	-	-	1,580.0
	Operating income	89.9	26.7	20.2	46.9	26.4	23.5	49.9	96.8	12.8	10.1	22.9	4.1	-	-	11.0

Note 1: As the Toyota Industries Sweden (formerly BT Industries) Group changed its fiscal year-end from December to March, the figures of the Group in fiscal 2007 in the Materials Handling Equipment Segment include the results from January 2006 to March 2007.

Note 2: Net sales figures indicate outside customer sales and do not include intersegment transactions.

### 4. Net Sales by Destination

(Billion yen)

		FY07	FY08 ended March 31, 2008							FY09 ending March 31, 2009						
		Full year	1st half			2nd half			Full year	1st half			2nd half			Full year
			1Q	2Q	3Q	4Q	1Q	2Q		3Q	4Q	1Q	2Q	3Q	4Q	
Japan		(58%) 1,086.4	(57%) 277.8	(59%) 274.9	(58%) 552.7	(59%) 307.3	(59%) 310.7	(59%) 618.0	(59%) 1,170.7	(57%) 269.4	(60%) 277.1	(59%) 546.5	(62%) 235.1	-	-	-
Overseas	North America	(15%) 287.9	(15%) 75.0	(14%) 64.9	(15%) 139.9	(12%) 64.4	(12%) 61.6	(12%) 126.0	(13%) 265.9	(12%) 56.4	(12%) 54.9	(12%) 111.3	(13%) 47.6	-	-	-
	Europe	(19%) 347.6	(19%) 92.4	(17%) 81.7	(18%) 174.1	(19%) 99.4	(19%) 99.8	(19%) 199.2	(19%) 373.3	(21%) 95.3	(19%) 87.5	(20%) 182.8	(18%) 69.0	-	-	-
	Others	(8%) 156.3	(9%) 41.1	(10%) 47.8	(9%) 88.9	(10%) 50.5	(10%) 51.1	(10%) 101.6	(9%) 190.5	(10%) 47.9	(9%) 39.8	(9%) 87.7	(7%) 27.0	-	-	-
	Subtotal	(42%) 791.9	(43%) 208.6	(41%) 194.4	(42%) 403.0	(41%) 214.3	(41%) 212.5	(41%) 426.8	(41%) 829.8	(43%) 199.7	(40%) 182.2	(41%) 381.9	(38%) 143.6	-	-	-
Total		(100%) 1,878.3	(100%) 486.4	(100%) 469.3	(100%) 955.7	(100%) 521.6	(100%) 523.2	(100%) 1,044.8	(100%) 2,000.5	(100%) 469.1	(100%) 459.3	(100%) 928.4	(100%) 378.7	-	-	(100%) 1,580.0

## Vehicle Sales

(Thousand units)

		FY07	FY08 ended March 31, 2008							FY09 ending March 31, 2009						
		Full year	1st half		2nd half			Full year	1st half		2nd half			Full year		
			1Q	2Q	3Q	4Q	1Q		2Q	3Q	4Q					
Vitz/Yaris	Destination															
	Japan	62	11	16	27	18	24	42	69	13	16	29	11	-	-	-
	Overseas	120	29	27	56	33	28	61	117	25	26	51	40	-	-	-
Subtotal		182	40	43	83	51	52	103	186	38	42	80	51	-	-	159
RAV4	(Overseas)	168	46	38	84	31	43	74	158	39	37	76	24	-	-	115
MarkX ZiO	(Japan)	-	-	2	2	17	5	22	24	3	2	5	2	-	-	9
Total		350	86	83	169	99	100	199	368	80	81	161	77	-	-	283

## Engine Sales

(Thousand units)

		FY07	FY08 ended March 31, 2008							FY09 ending March 31, 2009						
		Full year	1st half		2nd half			Full year	1st half		2nd half			Full year		
			1Q	2Q	3Q	4Q	1Q		2Q	3Q	4Q					
Diesel Engine	KD-type (2.5/3.0 Liters)	129	38	42	80	51	50	101	181	51	52	103	37	-	-	-
	AD-type (2.2 Liters)	107	28	21	49	17	19	36	85	15	10	25	5	-	-	-
	VD-type (4.5 Liters)	3	2	3	5	8	10	18	23	10	10	20	12	-	-	-
	L-type (3.0 Liters)	36	12	12	24	13	12	25	49	15	12	27	10	-	-	-
	HZ-type (4.2 Liters) and others	74	14	9	23	10	8	18	41	11	12	23	12	-	-	-
	Subtotal	349	94	87	181	99	99	198	379	102	96	198	76	-	-	-
Gasoline Engine	AZ-type (2.4 Liters)	67	16	15	31	16	19	35	66	14	15	29	9	-	-	-
	FZ-type (4.5 Liters)	43	11	8	19	5	5	10	29	4	6	10	7	-	-	-
	Y-type (2.0/2.2 Liters)	30	8	7	15	7	7	14	29	8	6	14	2	-	-	-
	Others	-	1	1	2	4	2	6	8	3	2	5	2	-	-	-
Subtotal		140	36	31	67	32	33	65	132	29	29	58	20	-	-	-
Total		489	130	118	248	131	132	263	511	131	125	256	96	-	-	438
CKD Parts		89	19	18	37	16	17	33	70	16	16	32	14	-	-	-

## Car Air-conditioning Compressor Sales

(a) By Destination

(Thousand units)

		FY07	FY08 ended March 31, 2008							FY09 ending March 31, 2009						
		Full year	1st half		2nd half			Full year	1st half		2nd half			Full year		
			1Q	2Q	3Q	4Q	1Q		2Q	3Q	4Q					
Japan		5,320	1,320	1,270	2,590	1,330	1,360	2,690	5,280	1,290	1,260	2,550	1,060	-	-	-
North America		7,730	2,170	1,880	4,050	2,000	1,900	3,900	7,950	1,770	1,480	3,250	1,370	-	-	-
Europe		6,610	1,920	1,940	3,860	1,890	1,900	3,790	7,650	1,820	1,750	3,570	1,420	-	-	-
Others		800	230	230	460	270	250	520	980	250	240	490	230	-	-	-
Total		20,460	5,640	5,320	10,960	5,490	5,410	10,900	21,860	5,130	4,730	9,860	4,080	-	-	16,700

(b) By Type

(Thousand units)

		FY07	FY08 ended March 31, 2008							FY09 ending March 31, 2009						
		Full year	1st half		2nd half			Full year	1st half		2nd half			Full year		
			1Q	2Q	3Q	4Q	1Q		2Q	3Q	4Q					
Fixed displacement type		10,410	2,620	2,300	4,920	2,460	2,230	4,690	9,610	2,090	1,840	3,930	1,680	-	-	-
Variable displacement type		10,050	3,020	3,020	6,040	3,030	3,180	6,210	12,250	3,040	2,890	5,930	2,400	-	-	-
Total		20,460	5,640	5,320	10,960	5,490	5,410	10,900	21,860	5,130	4,730	9,860	4,080	-	-	16,700

Materials Handling Equipment (Toyota Material Handling Group-TMHG)

(Thousand units)

	FY07	FY08 ended March 31, 2008							FY09 ending March 31, 2009								
	Full year	1st half			2nd half				Full year	1st half			2nd half				Full year
		1Q	2Q		3Q	4Q				1Q	2Q		3Q	4Q			
Japan	39	10	9	19	11	9	20	39	10	9	19	9	-	-	-		
North America	72	16	13	29	15	13	28	57	13	13	26	11	-	-	-		
Europe	75	18	13	31	20	21	41	72	20	14	34	16	-	-	-		
Others	29	7	9	16	9	10	19	35	8	8	16	8	-	-	-		
Total	215	51	44	95	55	53	108	203	51	44	95	44	-	-	167		

Note 1: As a result of the establishment of TMHG, these figures include both Toyota- and BT-brand industrial vehicles.

Note 2: As the Toyota Industries Sweden (formerly BT Industries) Group changed its fiscal year-end from December to March, the figures of the Group in fiscal 2007 include the results from January 2006 to March 2007.

The number of industrial vehicles affected by the change in the fiscal year-end was 22,000 units. (North America: 9,000 units, Europe: 12,000 units, Others: 1,000 units)

- Amounts for each quarter except 1Q and 2nd half are calculated using the following formula.  
(a) 2Q = 1st half - 1Q (b) 3Q = 1Q through 3Q - 1st half (c) 4Q = Full year - 1st half - 3Q (d) 2nd half = Full year - 1st half
- All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance. Certain risks such as economic conditions and exchange rate fluctuations, or other uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.