

# **Supplementary Material for Financial Results** for the 6 months ended September 30, 2007

#### 1. Consolidated Financial Results

		FY06			FY07 end	led March	1 31, 200	7			F	Y08 end	ing Marc	h 31, 200	08	
		Full year	10	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year (Forecast)
Net sales	Billion yen	1,505.9	471.6	441.4	913.0	479.0	486.3	965.3	1,878.3	486.4	469.3	955.7	-	-	-	2,000.0
Operating	(Margin)	(4.3%)	(4.8%)	(3.9%)	(4.4%)	(5.4%)	(4.9%)	(5.2%)	( 4.8%)	(5.5%)	(4.3%)	(4.9%)				( 4.8%)
income	Billion yen	64.0	22.6	17.4	40.0	25.9	24.0	49.9	89.9	26.7	20.2	46.9	-	-	_	95.0
Ordinary	(Margin)	(5.4%)	(7.9%)	(3.7%)	(5.9%)	(7.6%)	(3.8%)	(5.7%)	(5.8%)	( 9.0%)	(4.2%)	(6.6%)				(6.0%)
income	Billion yen	80.6	37.1	16.3	53.4	36.3	18.7	55.0	108.4	43.6	19.6	63.2	-	-	-	120.0
Notingome	(Margin)	(3.1%)	(4.7%)	( 1.8%)	(3.3%)	(4.4%)	( 1.6%)	(3.0%)	( 3.2%)	(6.3%)	(2.1%)	( 4.2%)				( 3.5%)
Net income	Billion yen	47.0	22.2	8.0	30.2	21.3	7.9	29.2	59.4	30.5	9.8	40.3	-	-	-	70.0
Net Income per Share	Yen	146	70	26	96	68	26	94	190	98	31	129	-	-	-	224
Capital Expenditures	Billion yen	130.1	32.2	33.3	65.5	24.0	39.5	63.5	129.0	25.4	25.2	50.6	-	-	_	120.0
Depreciation	Billion yen	64.4	17.5	17.8	35.3	19.1	20.0	39.1	74.4	18.6	20.1	38.7	-	-	-	90.0

Note: Toyota Industries Sweden (formerly BT Industries) Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December to March. As a result, the first quarter figures of fiscal 2007 include the Toyota Industries Sweden Group's results from January 2006 to June 2006.

## [Exchange rate]

Yen / US\$	113	115	116	115	118	120	119	117	121	118	119	-	-	-	115
Yen / EURO	138	144	148	146	152	156	154	150	163	162	162	-	-	-	159
Yen / SEK	14.8	15.3	16.1	15.5	16.6	17.0	16.8	16.0	17.6	17.5	17.5	-	-	-	17.2

## 2. Cash Dividends

		FY03	FY04	FY05	FY06	FY07	FY08(Forecast)
Cash dividends	s per share (Yen)	22	24	32	38	50	56
	Interim dividend	10	12	13	18	22	28
Consolidated p	payout ratio	34.0%	35.5%	39.1%	40.3%	38.9%	34.3%

[Number of shares] (shares)

	FY03	FY04	FY05	FY06	FY07	Sep. 07
Shares outstanding	292,777,198	317,665,682	318,236,815	319,320,446	312,075,475	312,539,019
Treasury stock	20,547,253	8,174,958	7,603,825	6,520,194	13,765,165	13,301,621
Total	313,324,451	325,840,640	325,840,640	325,840,640	325,840,640	325,840,640

# 3. Business Segment Information

(Billion yen)

		FY06			FY07 end	led March	31, 2007					FY08 end	ing Marcl	h 31, 200	8	
		Full year	10	20	1st half	3Q	4Q	2nd half	Full year	10	20	1st half	3Q	4Q	2nd half	Full year (Forecast)
	Vehicle	372.0	109.5	112.8	222.3	124.3	123.6	247.9	470.2	117.4	110.8	228.2	-		-	495.0
	Engine	132.3	36.8	43.3	80.1	42.8	44.5	87.3	167.4	44.0	41.0	85.0	-		-	173.0
Automobile	Car air-conditioning Compressor	215.9	52.6	60.5	113.1	56.9	65.4	122.3	235.4	67.1	61.6	128.7	-		-	258.0
Auton	Foundry, electronics parts and others	26.3	7.3	8.0	15.3	8.1	8.3	16.4	31.7	8.1	8.8	16.9	-		-	34.0
	Net sales	746.7	206.4	224.6	431.0	232.0	241.8	473.8	904.8	236.8	222.1	458.9	-		-	960.0
	Operating income	20.0	7.5	6.2	13.7	8.9	10.9	19.8	33.5	11.6	7.2	18.8	-		-	-
handling ent	Net sales	595.2	221.5	166.7	388.2	192.5	186.5	379.0	767.2	190.4	186.9	377.3	-		-	800.0
Materials handling equipment	Operating income	38.7	13.5	9.2	22.7	14.6	9.9	24.5	47.2	12.4	9.5	21.9	-			-
Logistics	Net sales	65.1	18.0	21.8	39.8	24.0	25.6	49.6	89.4	29.3	28.6	57.9	-		-	116.0
Logis	Operating income	1.5	0.2	0.3	0.5	0.6	0.6	1.2	1.7	0.5	1.4	1.9	-			-
Textile machinery	Net sales	49.7	13.2	14.2	27.4	15.1	15.9	31.0	58.4	14.2	16.5	30.7	-		-	62.0
Textile m	Operating income	-0.0	0.0	0.5	0.5	0.4	0.1	0.5	1.0	0.4	0.9	1.3	-		-	-
Others	Net sales	48.9	12.4	13.9	26.3	15.5	16.5	32.0	58.3	15.6	15.1	30.7	-		-	62.0
Oth	Operating income	3.7	1.1	1.1	2.2	1.5	2.6	4.1	6.3	1.4	1.2	2.6	-			-
Eliminations	Net sales	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Elimin	Operating income	-0.0	0.1	0.0	0.1	-0.0	-0.1	-0.1	-0.0	0.1	0.0	0.1	-		-	-
Total	Net sales	1,505.9	471.6	441.4	913.0	479.0	486.3	965.3	1,878.3	486.4	469.3	955.7	-			2,000.0
To	Operating income	64.0	22.6	17.4	40.0	25.9	24.0	49.9	89.9	26.7	20.2	46.9	-		-	95.0

Note 1: As the Toyota Industries Sweden (formerly BT Industries) Group changed its fiscal year-end, the first quarter figures of fiscal 2007 in the Materials Handling Equipment Segment include the Toyota Industries Sweden Group's results from January 2006 to June 2006.

Note 2: Net sales figures indicate outside customer sales and do not include intersegment transactions.

# 4. Net Sales by Destination

(Billion yen)

		FY06			FY07 end	ded March	1 31, 2007	1				FY08 end	ing Marcl	h 31, 200	8	
		Full		T	1		T	1	Full		T	1			1	Full
		year	1Q	2Q	1st half	3Q	4Q	2nd half	year	1Q	2Q	1st half	3Q	4Q	2nd half	year (Forecast)
lanan		(59%)	(52%)	(60%)	(56%)	(60%)	(59%)	(60%)	(58%)	(57%)	(59%)	(58%)				
Japan		885.0	245.4	266.5	511.9	286.0	288.5	574.5	1,086.4	277.8	274.9	552.7	-	-	-	-
	North America	(17%)	(18%)	(16%)	(17%)	(14%)	(13%)	(14%)	(15%)	(15%)	(14%)	(15%)				
	North America	247.9	85.2	70.2	155.4	68.0	64.5	132.5	287.9	75.0	64.9	139.9	-	-	-	-
	Europe	(17%)	(23%)	(15%)	(19%)	(18%)	(18%)	(18%)	(19%)	(19%)	(17%)	(18%)				
Overseas	Luiope	249.2	106.2	68.3	174.5	84.8	88.3	173.1	347.6	92.4	81.7	174.1	-	-	-	-
Over	Others	(7%)	(7%)	(8%)	(8%)	(8%)	(10%)	(8%)	(8%)	(9%)	(10%)	(9%)				
	Others	123.7	34.8	36.3	71.1	40.2	45.0	85.2	156.3	41.1	47.8	88.9	-	-	-	-
	Subtotal	(41%)	(48%)	(40%)	(44%)	(40%)	(41%)	(40%)	(42%)	(43%)	(41%)	(42%)				
	Subtotal	620.9	226.2	174.9	401.1	193.0	197.8	390.8	791.9	208.6	194.4	403.0	-	-	-	-
	Total	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)				(100%)
	τοιαι	1,505.9	471.6	441.4	913.0	479.0	486.3	965.3	1,878.3	486.4	469.3	955.7	-	-	-	2,000.0

Vehicle Sales (Thousand units)

		FY06		F	Y07 end	ed Marcl	n 31, 200	)7			F	Y08 end	ing Marc	:h 31, 20	800	
		Full			1				Full						-	Full
	Destination	year	10	2Q	1st half	3Q	4Q	2nd half	year	1Q	2Q	1st half	3Q	4Q	2nd half	year (Forecast)
Vitz/Yaris	Japan	77	20	14	34	15	13	28	62	11	16	27	-	-	-	67
	Overseas	112	26	29	55	34	31	65	120	29	27	56	-	-		116
	Subtotal	189	46	43	89	49	44	93	182	40	43	83	-	-		183
RAV4	(Overseas)	108	37	41	78	44	46	90	168	46	38	84	-	-		138
MarkX ZiO	(Japan)	-	-	-	-	-	-	-	-	-	2	2	-	-	-	45
	Total	297	83	84	167	93	90	183	350	86	83	169	-	-		366

Engine Sales (Thousand units)

		FY06		F	Y07 end	ed March	า 31, 200	)7			F	Y08 end	ing Marc	:h 31, 20	800	
		Full				-			Full						7	Full
		year	10	2Q	1st half	3Q	4Q	2nd half	year	10	2Q	1st half	3Q	4Q	2nd half	year (Forecast)
	KD-type (2.5/3.0 Liters)	53	28	26	54	32	43	75	129	38	42	80	-	-	-	175
ыe	AD-type (2.2 Liters)	43	21	27	48	32	27	59	107	28	21	49	-	-	-	85
Engine	VD-type (4.5 Liters)	-	-	-	-	-	3	3	3	2	3	5	-	-	_	21
Diesel I	L-type (3.1 Liters)	-	0	13	13	12	11	23	36	12	12	24	-	-	-	49
Ö	HZ-type (4.2 Liters) and others	115	21	22	43	18	13	31	74	14	9	23	-	-	_	42
	Subtotal	211	70	88	158	94	97	191	349	94	87	181	-	-	-	372
ē	AZ-type (2.4 Liters)	54	17	17	34	17	16	33	67	16	15	31	-	_	-	62
Engine	FZ-type (4.5 Liters)	50	11	12	23	11	9	20	43	11	8	19	-	-	-	28
	Y-type (2.0/2.2 Liters)	34	8	8	16	6	8	14	30	8	7	15	-	-	-	29
Gasoline	Others	13	-	-	-	-	-	-	-	1	1	2	-	-	-	7
9	Subtotal	151	36	37	73	34	33	67	140	36	31	67	-		-	126
	Total	362	106	125	231	128	130	258	489	130	118	248	-		-	498
CKE	) Parts	166	28	27	55	17	17	34	89	19	18	37	-		-	71

# Car Air-conditioning Compressor Sales

(a) By Destination (Thousand units)

	FY06		F	Y07 end	led Marc	h 31, 200	)7			F	Y08 end	ing Marc	:h 31, 20	800	
	Full						-	Full						=	Full
	year	1Q	2Q	1st half	3Q	4Q	2nd half	year	1Q	2Q	1st half	3Q	4Q	2nd half	year (Forecast)
Japan	5,490	1,300	1,320	2,620	1,340	1,360	2,700	5,320	1,320	1,270	2,590	-	-	-	5,300
North America	7,640	2,100	1,760	3,860	1,830	2,040	3,870	7,730	2,170	1,880	4,050	-	-	-	8,150
Europe	5,620	1,500	1,530	3,030	1,640	1,940	3,580	6,610	1,920	1,940	3,860	-	-	-	7,860
Others	360	160	190	350	200	240	440	790	230	230	460	-	•		990
Total	19,110	5,060	4,800	9,860	5,010	5,580	10,590	20,450	5,640	5,320	10,960	-	-	_	22,300

(b) By Type (Thousand units)

	FY06		F	Y07 end	led Marcl	า 31, 200	)7			F	Y08 end	ing Marc	:h 31, 20	800	
	Full						_	Full			_			_	Full
	year	1Q	2Q	1st half	3Q	4Q	2nd half	year	1Q	2Q	1st half	3Q	4Q	2nd half	year (Forecast)
Fixed displacement type	11,910	2,830	2,520	5,350	2,450	2,600	5,050	10,400	2,620	2,300	4,920	-	-	-	9,510
Variable displacement type	7,200	2,230	2,280	4,510	2,560	2,980	5,540	10,050	3,020	3,020	6,040	-		-	12,790
Total	19,110	5,060	4,800	9,860	5,010	5,580	10,590	20,450	5,640	5,320	10,960	-	-	-	22,300

## Materials Handing Equipment (Toyota Material Handling Group-TMHG)

(Thousand units)

	FY06			FY07 enc	led March	31, 2007				F	Y08 end	ing Marcl	h 31, 200	8	
	Full							Full							Full
	year	10	2Q	1st half	3Q	4Q	2nd half	year	10	2Q	1st half	3Q	4Q	2nd half	year (Forecast)
Japan	39	10	8	18	13	8	21	39	10	9	19	-	-	-	40
North America	63	25	15	40	17	15	32	72	16	13	29	-	-	-	60
Europe	57	27	12	39	17	19	36	75	18	13	31	-	-	-	72
Others	25	8	7	15	5	9	14	29	7	9	16	-	-	-	34
Total	184	70	42	112	52	51	103	215	51	44	95	-	-	-	206

Note 1: As a result of the establishment of TMHG, these figures include both Toyota- and BT-brand industrial vehicles.

The number of industrial vehicles affected by the effects of the change in the fiscal year-end was 22,000 units. (North America: 9,000 units, Europe: 12,000 units, Others: 1,000 units)

- Amounts for each quarter except 1Q and 2nd half are calculated using the following formula.
  (a) 2Q = 1st half 1Q (b) 3Q = 1Q through 3Q 1st half (c) 4Q = Full year 1st half 3Q (d) 2nd half = Full year 1st half
- All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance.
  Certain risks such as economic conditions and exchange rate fluctuations, or other uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.

Note 2: As the Toyota Industries Sweden (formerly BT Industries) Group changed its fiscal year-end, the first quarter figures of fiscal 2007 include the Toyota Industries Sweden Group's results from January 2006 to June 2006.