

Supplementary Material for Financial Results for the 9 months ended December 31, 2007

1. Consolidated Financial Results

		FY06 Full year	FY07 ended March 31, 2007							FY08 ending March 31, 2008						
			1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year (Forecast)
Net sales	Billion yen	1,505.9	471.6	441.4	913.0	479.0	486.3	965.3	1,878.3	486.4	469.3	955.7	521.6	-	-	2,000.0
Operating income	(Margin)	(4.3%)	(4.8%)	(3.9%)	(4.4%)	(5.4%)	(4.9%)	(5.2%)	(4.8%)	(5.5%)	(4.3%)	(4.9%)	(5.1%)	-	-	(4.8%)
	Billion yen	64.0	22.6	17.4	40.0	25.9	24.0	49.9	89.9	26.7	20.2	46.9	26.4	-	-	95.0
Ordinary income	(Margin)	(5.4%)	(7.9%)	(3.7%)	(5.9%)	(7.6%)	(3.8%)	(5.7%)	(5.8%)	(9.0%)	(4.2%)	(6.6%)	(8.5%)	-	-	(6.0%)
	Billion yen	80.6	37.1	16.3	53.4	36.3	18.7	55.0	108.4	43.6	19.6	63.2	44.1	-	-	120.0
Net income	(Margin)	(3.1%)	(4.7%)	(1.8%)	(3.3%)	(4.4%)	(1.6%)	(3.0%)	(3.2%)	(6.3%)	(2.1%)	(4.2%)	(5.5%)	-	-	(3.5%)
	Billion yen	47.0	22.2	8.0	30.2	21.3	7.9	29.2	59.4	30.5	9.8	40.3	28.7	-	-	70.0
Net Income per Share	Yen	146	70	26	96	68	26	94	190	98	31	129	92	-	-	223
Capital Expenditures	Billion yen	130.1	32.2	33.3	65.5	24.0	39.5	63.5	129.0	25.4	25.2	50.6	24.3	-	-	120.0
Depreciation	Billion yen	64.4	17.5	17.8	35.3	19.1	20.0	39.1	74.4	18.6	20.1	38.7	22.0	-	-	90.0

Note: Toyota Industries Sweden (formerly BT Industries) Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December to March. As a result, the first quarter figures of fiscal 2007 include the Toyota Industries Sweden Group's results from January 2006 to June 2006.

[Exchange rate]

Yen / US\$	113	115	116	115	118	120	119	117	121	118	119	113	-	-	115
Yen / EURO	138	144	148	146	152	156	154	150	163	162	162	164	-	-	159
Yen / SEK	14.8	15.3	16.1	15.5	16.6	17.0	16.8	16.0	17.6	17.5	17.5	17.6	-	-	17.2

2. Cash Dividends

	FY03	FY04	FY05	FY06	FY07	FY08(Forecast)
Cash dividends per share (Yen)	22	24	32	38	50	56
Interim dividend	10	12	13	18	22	28
Consolidated payout ratio	31.3%	22.2%	23.7%	26.0%	26.3%	25.1%

[Number of shares]

	FY03	FY04	FY05	FY06	FY07	Sep. 07
Shares outstanding	292,777,198	317,665,682	318,236,815	319,320,446	312,075,475	312,539,019
Treasury stock	20,547,253	8,174,958	7,603,825	6,520,194	13,765,165	13,301,621
Total	313,324,451	325,840,640	325,840,640	325,840,640	325,840,640	325,840,640

3. Business Segment Information

(Billion yen)

		FY06 Full year	FY07 ended March 31, 2007							FY08 ending March 31, 2008								
			1Q	2Q	1st half	3Q		4Q	2nd half	Full year	1Q	2Q	1st half	3Q		4Q	2nd half	Full year (Forecast)
Automobile	Vehicle	372.0	109.5	112.8	222.3	124.3	123.6	247.9	470.2	117.4	110.8	228.2	137.4	-	-	-	493.0	
	Engine	132.3	36.8	43.3	80.1	42.8	44.5	87.3	167.4	44.0	41.0	85.0	46.3	-	-	-	178.0	
	Car air-conditioning Compressor	215.9	52.6	60.5	113.1	56.9	65.4	122.3	235.4	67.1	61.6	128.7	62.6	-	-	-	257.0	
	Foundry, electronics parts and others	26.3	7.3	8.0	15.3	8.1	8.3	16.4	31.7	8.1	8.8	16.9	9.6	-	-	-	34.0	
	Net sales	746.7	206.4	224.6	431.0	232.0	241.8	473.8	904.8	236.8	222.1	458.9	256.1	-	-	-	962.0	
	Operating income	20.0	7.5	6.2	13.7	8.9	10.9	19.8	33.5	11.6	7.2	18.8	11.5	-	-	-	-	
Materials handling equipment	Net sales	595.2	221.5	166.7	388.2	192.5	186.5	379.0	767.2	190.4	186.9	377.3	200.0	-	-	-	795.0	
	Operating income	38.7	13.5	9.2	22.7	14.6	9.9	24.5	47.2	12.4	9.5	21.9	9.6	-	-	-	-	
Logistics	Net sales	65.1	18.0	21.8	39.8	24.0	25.6	49.6	89.4	29.3	28.6	57.9	29.9	-	-	-	116.0	
	Operating income	1.5	0.2	0.3	0.5	0.6	0.6	1.2	1.7	0.5	1.4	1.9	0.8	-	-	-	-	
Textile machinery	Net sales	49.7	13.2	14.2	27.4	15.1	15.9	31.0	58.4	14.2	16.5	30.7	18.0	-	-	-	65.0	
	Operating income	-0.0	0.0	0.5	0.5	0.4	0.1	0.5	1.0	0.4	0.9	1.3	1.8	-	-	-	-	
Others	Net sales	48.9	12.4	13.9	26.3	15.5	16.5	32.0	58.3	15.6	15.1	30.7	17.6	-	-	-	62.0	
	Operating income	3.7	1.1	1.1	2.2	1.5	2.6	4.1	6.3	1.4	1.2	2.6	2.6	-	-	-	-	
Eliminations	Net sales	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Operating income	-0.0	0.0	0.0	0.0	-0.0	-0.0	-0.0	-0.0	0.1	0.0	0.1	1.0	-	-	-	-	
Total	Net sales	1,505.9	471.6	441.4	913.0	479.0	486.3	965.3	1,878.3	486.4	469.3	955.7	521.6	-	-	-	2,000.0	
	Operating income	64.0	22.6	17.4	40.0	25.9	24.0	49.9	89.9	26.7	20.2	46.9	26.4	-	-	-	95.0	

Note 1: As the Toyota Industries Sweden (formerly BT Industries) Group changed its fiscal year-end, the first quarter figures of fiscal 2007 in the Materials Handling Equipment Segment include the Toyota Industries Sweden Group's results from January 2006 to June 2006.

Note 2: Net sales figures indicate outside customer sales and do not include intersegment transactions.

4. Net Sales by Destination

(Billion yen)

		FY06 Full year	FY07 ended March 31, 2007							FY08 ending March 31, 2008								
			1Q	2Q	1st half	3Q		4Q	2nd half	Full year	1Q	2Q	1st half	3Q		4Q	2nd half	Full year (Forecast)
Japan		(59%) 885.0	(52%) 245.4	(60%) 266.5	(56%) 511.9	(60%) 286.0	(59%) 288.5	(60%) 574.5	(58%) 1,086.4	(57%) 277.8	(59%) 274.9	(58%) 552.7	(59%) 307.3	-	-	-	-	
Overseas	North America	(17%) 247.9	(18%) 85.2	(16%) 70.2	(17%) 155.4	(14%) 68.0	(13%) 64.5	(14%) 132.5	(15%) 287.9	(15%) 75.0	(14%) 64.9	(15%) 139.9	(12%) 64.4	-	-	-	-	
	Europe	(17%) 249.2	(23%) 106.2	(15%) 68.3	(19%) 174.5	(18%) 84.8	(18%) 88.3	(18%) 173.1	(19%) 347.6	(19%) 92.4	(17%) 81.7	(18%) 174.1	(19%) 99.4	-	-	-	-	
	Others	(7%) 123.7	(7%) 34.8	(8%) 36.3	(8%) 71.1	(8%) 40.2	(10%) 45.0	(8%) 85.2	(8%) 156.3	(9%) 41.1	(10%) 47.8	(9%) 88.9	(10%) 50.5	-	-	-	-	
Subtotal		(41%) 620.9	(48%) 226.2	(40%) 174.9	(44%) 401.1	(40%) 193.0	(41%) 197.8	(40%) 390.8	(42%) 791.9	(43%) 208.6	(41%) 194.4	(42%) 403.0	(41%) 214.3	-	-	-	-	
Total		(100%) 1,505.9	(100%) 471.6	(100%) 441.4	(100%) 913.0	(100%) 479.0	(100%) 486.3	(100%) 965.3	(100%) 1,878.3	(100%) 486.4	(100%) 469.3	(100%) 955.7	(100%) 521.6	-	-	-	(100%) 2,000.0	

Vehicle Sales

(Thousand units)

Destination	FY06	FY07 ended March 31, 2007							FY08 ending March 31, 2008						
	Full year	1st half			2nd half			Full year	1st half			2nd half			Full year (Forecast)
		1Q	2Q	3Q	4Q	1Q	2Q		3Q	4Q	1Q	2Q	3Q	4Q	
Vitz/Yaris	77	20	14	34	15	13	28	62	11	16	27	18	-	-	69
Overseas	112	26	29	55	34	31	65	120	29	27	56	33	-	-	117
Subtotal	189	46	43	89	49	44	93	182	40	43	83	51	-	-	186
RAV4 (Overseas)	108	37	41	78	44	46	90	168	46	38	84	31	-	-	157
MarkX ZIO (Japan)	-	-	-	-	-	-	-	-	-	2	2	17	-	-	25
Total	297	83	84	167	93	90	183	350	86	83	169	99	-	-	368

Engine Sales

(Thousand units)

Destination	FY06	FY07 ended March 31, 2007							FY08 ending March 31, 2008							
	Full year	1st half			2nd half			Full year	1st half			2nd half			Full year (Forecast)	
		1Q	2Q	3Q	4Q	1Q	2Q		3Q	4Q	1Q	2Q	3Q	4Q		
Diesel Engine	KD-type (2.5/3.0 Liters)	53	28	26	54	32	43	75	129	38	42	80	51	-	-	181
	AD-type (2.2 Liters)	43	21	27	48	32	27	59	107	28	21	49	17	-	-	84
	VD-type (4.5 Liters)	-	-	-	-	0	3	3	3	2	3	5	8	-	-	23
	L-type (3.0 Liters)	-	0	13	13	12	11	23	36	12	12	24	13	-	-	49
	HZ-type (4.2 Liters) and others	115	21	22	43	18	13	31	74	14	9	23	10	-	-	41
Subtotal	211	70	88	158	94	97	191	349	94	87	181	99	-	-	378	
Gasoline Engine	AZ-type (2.4 Liters)	54	17	17	34	17	16	33	67	16	15	31	16	-	-	66
	FZ-type (4.5 Liters)	50	11	12	23	11	9	20	43	11	8	19	5	-	-	29
	Y-type (2.0/2.2 Liters)	34	8	8	16	6	8	14	30	8	7	15	7	-	-	30
	Others	13	-	-	-	-	-	-	-	1	1	2	4	-	-	9
Subtotal	151	36	37	73	34	33	67	140	36	31	67	32	-	-	134	
Total	362	106	125	231	128	130	258	489	130	118	248	131	-	-	512	
CKD Parts	166	28	27	55	17	17	34	89	19	18	37	16	-	-	71	

Car Air-conditioning Compressor Sales

(a) By Destination

(Thousand units)

Destination	FY06	FY07 ended March 31, 2007							FY08 ending March 31, 2008						
	Full year	1st half			2nd half			Full year	1st half			2nd half			Full year (Forecast)
		1Q	2Q	3Q	4Q	1Q	2Q		3Q	4Q	1Q	2Q	3Q	4Q	
Japan	5,490	1,300	1,320	2,620	1,340	1,360	2,700	5,320	1,320	1,270	2,590	1,330	-	-	5,260
North America	7,640	2,100	1,760	3,860	1,830	2,040	3,870	7,730	2,170	1,880	4,050	2,000	-	-	8,080
Europe	5,620	1,500	1,530	3,030	1,640	1,940	3,580	6,610	1,920	1,940	3,860	1,890	-	-	7,710
Others	360	160	190	350	200	240	440	790	230	230	460	270	-	-	990
Total	19,110	5,060	4,800	9,860	5,010	5,580	10,590	20,450	5,640	5,320	10,960	5,490	-	-	22,040

(b) By Type

(Thousand units)

Destination	FY06	FY07 ended March 31, 2007							FY08 ending March 31, 2008						
	Full year	1st half			2nd half			Full year	1st half			2nd half			Full year (Forecast)
		1Q	2Q	3Q	4Q	1Q	2Q		3Q	4Q	1Q	2Q	3Q	4Q	
Fixed displacement type	11,910	2,830	2,520	5,350	2,450	2,600	5,050	10,400	2,620	2,300	4,920	2,460	-	-	9,710
Variable displacement type	7,200	2,230	2,280	4,510	2,560	2,980	5,540	10,050	3,020	3,020	6,040	3,030	-	-	12,330
Total	19,110	5,060	4,800	9,860	5,010	5,580	10,590	20,450	5,640	5,320	10,960	5,490	-	-	22,040

Materials Handling Equipment (Toyota Material Handling Group-TMHG)

(Thousand units)

	FY06	FY07 ended March 31, 2007							FY08 ending March 31, 2008						
	Full year	1st half			2nd half			Full year	1st half			2nd half			Full year (Forecast)
		1Q	2Q	3Q	4Q	1Q	2Q		3Q	4Q	1Q	2Q	3Q	4Q	
Japan	39	10	8	18	13	8	21	39	10	9	19	11	-	-	40
North America	63	25	15	40	17	15	32	72	16	13	29	15	-	-	58
Europe	57	27	12	39	17	19	36	75	18	13	31	20	-	-	73
Others	25	8	7	15	5	9	14	29	7	9	16	9	-	-	34
Total	184	70	42	112	52	51	103	215	51	44	95	55	-	-	205

Note 1: As a result of the establishment of TMHG, these figures include both Toyota- and BT-brand industrial vehicles.

Note 2: As the Toyota Industries Sweden (formerly BT Industries) Group changed its fiscal year-end, the first quarter figures of fiscal 2007 include the Toyota Industries Sweden Group's results from January 2006 to June 2006.

The number of industrial vehicles affected by the effects of the change in the fiscal year-end was 22,000 units. (North America: 9,000 units, Europe: 12,000 units, Others: 1,000 units)

- Amounts for each quarter except 1Q and 2nd half are calculated using the following formula.
 (a) 2Q = 1st half - 1Q (b) 3Q = 1Q through 3Q - 1st half (c) 4Q = Full year - 1st half - 3Q (d) 2nd half = Full year - 1st half
- All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance. Certain risks such as economic conditions and exchange rate fluctuations, or other uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.