

# Supplementary Material for Financial Results for the First Quarter ended June 30, 2006

### 1. Consolidated Financial Results for the First Quarter ended June 30, 2006

		FY05		F	Y06 end	led Marc	h 31, 20	06			FY07er	iding Ma	nrch 31,	2007 (i	forecast)	
		Full year	10	20	1st half	3Q	4Q	2nd half	Full year	10	20	1st half	3Q	4Q	2nd half	Full year
Net sales	Billion yen	1,241.5	340.2	358.8	699.0	372.8	434.1	806.9	1,505.9	471.6	-	-	-	-	-	1,670.0
Operating	(Margin)	( 4.3%)	( 4.9%)	( 4.3%)	( 4.6%)	( 4.0%)	( 4.0%)	( 4.0%)	( 4.3%)	( 4.8%)						(4.1%)
income	Billion yen	53.1	16.5	15.5	32.0	14.8	17.2	32.0	64.0	22.6	-	-	-	-	-	68.0
Ordinary	(Margin)	( 5.7%)	( 7.7%)	( 4.2%)	(5.9%)	( 6.3%)	( 3.6%)	( 4.8%)	(5.4%)	( 7.9%)						(5.1%)
income	Billion yen	70.9	26.3	15.2	41.5	23.6	15.5	39.1	80.6	37.1	-	-	-	-	-	85.0
Net income	(Margin)	( 3.5%)	( 4.9%)	(2.4%)	(3.6%)	( 4.1%)	( 1.6%)	(2.7%)	( 3.1%)	( 4.7%)						(2.9%)
Net income	Billion yen	43.3	16.5	8.5	25.0	15.2	6.8	22.0	47.0	22.2	-	-	-	-	-	49.0
EPS	Yen	135	52	26	78	48	20	68	146	70	-	-	-	-	-	157
Capital Expenditures	Billion yen	111.3	29.4	38.8	68.2	27.3	34.6	61.9	130.1	32.2	-	-	-	-	-	120.0
Depreciation	Billion yen	51.2	13.1	15.5	28.6	17.0	18.8	35.8	64.4	17.5	-	-	-	-	-	74.0

Note 1: The BT Industries Group, which constitutes our network of subsidiaries, changed its fiscal year-end from December to March. As a result, the first quarter figures of fiscal 2007 include the BT Industries Group's results from January 2006 to June 2006. Figures excluding the effects of changes in fiscal year-end are as follows.

Net sales: 410.1 billion yen; operating income: 20.8 billion yen; ordinary income 34.5 billion yen; net income: 21.0 billion yen.

Note 2: EPS for fiscal 2007 is calculated based on the number of shares outstanding as of June 30, 2006.

#### [Exchange rate]

Yen / US\$	108	108	111	109	117	117	117	113	115	-	-	-	-	-	115
Yen / EURO	135	136	136	136	139	141	140	138	144	-	-	-	-	-	140
Yen / SEK	14.7	15.1	14.7	14.9	14.5	14.7	14.6	14.8	15.3	-	-	-	-	-	14.5

#### 2. Cash Dividends

		FY02	FY03	FY04	FY05	FY06	FY07
Cash dividend	s per share (Yen)	19	22	24	32	38	40
	Interim dividend	9	10	12	13	18	20
Payout ratio		23.8%	34.0%	35.5%	39.1%	40.3%	37.7%
	Consolidated basis	21.8%	31.3%	22.2%	23.7%	26.0%	25.4%

[Number of shares]						(shares)
	FY02	FY03	FY04	FY05	FY06	Jun 06
Shares outstanding	312,796,158	292,777,198	317,665,682	318,236,815	319,320,446	311,327,809
Treasury stock	503,091	20,547,253	8,174,958	7,603,825	6,520,194	14,512,831
Total	313,299,249	313,324,451	325,840,640	325,840,640	325,840,640	325,840,640

#### 3. Segment Information by Business

(Billion yen)	(Billic	on v	en)
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		FY05		F	Y06 ende	d March	31, 200	6			FY07en	iding Ma	rch 31,	2007 (	forecast)	
		Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	10	2Q	1st half	3Q	4Q	2nd half	Full year
	Vehicle	278.8	77.1	77.6	154.7	94.0	123.3	217.3	372.0	109.5	-	-	-	-	-	400.0
	Engine	113.2	30.5	34.9	65.4	32.6	34.3	66.9	132.3	36.8	-	-	-	-	-	147.0
nobile	Car air-conditioning Compressor	197.9	52.2	52.8	105.0	52.6	58.3	110.9	215.9	52.6	-	-	-	-	-	225.0
Automobile	Foundry, electronics parts and others	26.0	7.1	5.5	12.6	7.3	6.4	13.7	26.3	7.3	-	-	-	-	-	33.0
	Net sales	616.2	167.0	170.7	337.7	186.7	222.3	409.0	746.7	206.4	-	-	-	-	-	805.0
	Operating income	22.7	7.3	4.1	11.4	3.1	5.5	8.6	20.0	7.5	-	-	-	-	-	-
Materials handling equipment	Net sales	503.9	135.3	146.2	281.5	145.9	167.8	313.7	595.2	221.5	-	-	-	-	-	685.0
Materials equ	Operating income	26.0	8.0	10.3	18.3	10.3	10.1	20.4	38.7	13.5	-	-	-	-	-	-
stics	Net sales	33.3	14.7	15.9	30.6	17.0	17.5	34.5	65.1	18.0	-	-	-	-	-	80.0
Logistics	Operating income	0.6	0.1	0.4	0.5	0.2	0.8	1.0	1.5	0.2	-	-	-	-	-	-
Textile machinery	Net sales	43.9	11.5	12.5	24.0	11.9	13.8	25.7	49.7	13.2	-	-	-	-	-	50.0
Textile m	Operating income	0.7	0.1	0.0	0.1	0.1	0.0	0.1	0.0	0.0	-	-	-	-	-	-
Others	Net sales	44.1	11.5	13.4	24.9	11.5	12.5	24.0	48.9	12.4	-	-	-	-	-	50.0
Oth	Operating income	5.8	0.8	1.3	2.1	0.8	0.8	1.6	3.7	1.1	-	-	-	-	-	-

Note: As the BT Industries Group changed its fiscal year-end, the first quarter figures of fiscal 2007 in the Materials Handling Equipment Segment include the BT Industries Group's results from January 2006 to June 2006. Figures excluding the effects of changes in fiscal year-end are as follows. Net sales: 160.0 billion yen; operating income: 11.7 billion yen.

#### 4. Net Sales by Destination

(Billion yen)

		FY05		F	Y06 ende	ed March	n 31, 200	6			FY07en	iding Ma	arch 31,	2007 (	forecast)	
		Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year
lanan		(57%)	(57%)	(58%)	(57%)	(60%)	(60%)	(60%)	(59%)	(52%)						
Japan		702.5	194.2	207.8	402.0	223.8	259.2	483.0	885.0	245.4	-	-	-	-	-	-
	North America	(17%)	(17%)	(17%)	(17%)	(16%)	(16%)	(16%)	(17%)	(18%)						
	NULITAILIEILA	208.6	58.9	60.0	118.9	58.0	71.0	129.0	247.9	85.2	-	-	-	-	-	-
	Europe	(18%)	(17%)	(17%)	(17%)	(16%)	(16%)	(16%)	(17%)	(23%)						
seas	Europe	225.4	59.0	60.2	119.2	60.6	69.4	130.0	249.2	106.2	-	-	-	-	-	-
Overseas	Others	(8%)	(9%)	(8%)	(9%)	(8%)	(8%)	(8%)	(7%)	(7%)						
	Others	104.9	27.9	30.9	58.8	30.4	34.5	64.9	123.7	34.8	-	-	-	-	-	-
	Subtotal	(43%)	(43%)	(42%)	(43%)	(40%)	(40%)	(40%)	(41%)	(48%)						
	Jubiolai	539.0	146.0	151.0	297.0	149.0	174.9	323.9	620.9	226.2	-	-	-	-	-	-
	Total	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)	(100%)						(100%)
	Total	1,241.5	340.2	358.8	699.0	372.8	434.1	806.9	1,505.9	471.6	-	-	-	-	-	1,670.0

#### Vehicle Sales

(Thousand units)

		FY05		F	Y06 en	ded Mar	ch 31, 20	006			FY07er	iding Ma	arch 31,	2007	(forecast	t)
	Destination	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year
Vitz/Yaris	Japan	72	28	19	47	15	15	30	77	20	-	-	-	-	-	75
	Overseas	68	17	22	39	36	37	73	112	26	-	-	-	-	-	96
	Subtotal	140	45	41	86	51	52	103	189	46	-	-	-	-	-	171
RAV4	Japan	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Overseas	69	19	21	40	25	43	68	108	37	-	-	-	-	-	139
	Subtotal	69	19	21	40	25	43	68	108	37	-	-	-	-	-	139
Collora	Japan	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Overseas	19	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Subtotal	19	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total	228	64	62	126	76	95	171	297	83	-	-	-	-	-	310

## Engine Sales

(Thousand units)

(Thousand units)

		FY05		F	Y06 eng	ded Mar	ch 31, 20	)06			FY07en	nding Ma	arch 31,	2007	(forecast	)
		Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year	1Q	2Q	1st half	3Q	4Q	2nd half	Full year
0	C-type/CD-type (2.0 Liters)	124	32	20	52	3	4	7	59	6	-	-	-	-	-	19
Engine	AD-type (2.2 Liters)	-	1	2	3	17	23	40	43	21	-	-	-	-	-	87
키臣	KD-type (2.5/3.0 Liters)	-	2	16	18	18	17	35	53	28	-	-	-	-	-	122
Diesel I	HZ-type (4.2 Liters) and others	57	14	13	27	15	14	29	56	15	-	-	-	-	-	93
	Subtotal	181	49	51	100	53	58	111	211	70	•	-	-	-	-	321
he	AZ-type (2.4 Liters)	49	10	14	24	13	17	30	54	17	-	-	-	-	-	67
Engine	FZ-type (4.5 Liters)	35	10	12	22	13	15	28	50	11	-	-	-	-		49
ine F	UZ-type (4.7 Liters)	21	4	6	10	3	-	3	13	-	-	-	-	-	-	-
Gasoline	Y-type (2.0/2.2 Liters) and others	33	9	7	16	9	9	18	34	8	-	-	-	-		36
Ö	Subtotal	138	33	39	72	38	41	79	151	36	-	-	-	-	-	152
	Total	319	82	90	172	91	99	190	362	106	-	-	-	-	-	473
CKE	) Parts	98	36	56	92	41	33	74	166	28	-	-	-	-	-	101

## Car Air-conditioning Compressor Sales

(a) By Destination									_					(Thousa	and units)
	FY05		F	Y06 en	ded Mar	ch 31, 20	)06		FY07e	nding N	larch 31	, 2007(1	forecast)		
	Full Full 20 1st half 20 40 2nd half war										1st half			2nd half	Full
	year	1Q	2Q	I St Hall	3Q	4Q	ZHU Hali	year	1Q	2Q	I St Hall	3Q	4Q	ZHU Hall	year
Japan	5,530	1,320	1,320	2,640	1,390	1,460	2,850	5,490	1,300	-	-	-	-	-	5,600
North America	7,150	1,980	1,850	3,830	1,840	1,970	3,810	7,640	2,100	-	-	-	-	-	7,720
Europe	5,150	1,350	1,350	2,700	1,350	1,570	2,920	5,620	1,500	-	-	-	-	-	6,130
Others	380	80	60	140	110	110	220	360	160	-	-	-	-	-	550
Total	18,210	4,730	4,580	9,310	4,690	5,110	9,800	19,110	5,060	-	-	-	-	-	20,000

## (b) By Type

		FY05		F	Y06 en	ded Mar	ch 31, 20	)06			FY07e	nding N	larch 31	, 2007(1	forecast)	
		Full year	10	2Q	1st half	3Q	4Q	2nd half	Full year	10	2Q	1st half	3Q	4Q	2nd half	Full year
Fixed displa	cement type	12,410	3,170	2,990	6,160	2,880	2,870	5,750	11,910	2,830	-	-	-	-	-	10,480
Variable	External signal-controlled	4,850	1,440	1,440	2,880	1,630	2,000	3,630	6,510	2,010	-	-	-	-	-	8,800
displace- ment type	Internal	950	120	150	270	180	240	420	690	220	-	-	-	-	-	720
monicipo	Subtotal	5,800	1,560	1,590	3,150	1,810	2,240	4,050	7,200	2,230	-	-	-	-	-	9,520
	Total	18,210	4,730	4,580	9,310	4,690	5,110	9,800	19,110	5,060	-	-	-	-	-	20,000

#### Materials Handing Equipment (Toyota Material Handling Group-TMHG)

FY06 ended March 31, 2006 FY07ending March 31, 2007 FY05 (forecast) Full Full Full 2nd half 1st half 1st half 2nd half 1Q 2Q 3Q 4Q 1Q 2Q 3Q 4Q year year year Japan 34 9 10 19 11 g 20 10 40 39 33 30 25 72 North America 58 17 16 14 16 63 Europe 51 14 15 29 12 16 28 57 27 75 Others 24 6 12 7 25 28 6 6 13 93 Total 167 46 47 44 47 91 184 7( 215

Note 1: As a result of the establishment of TMHG, these figures include both Toyota- and BT-brand industrial vehicles.

Note 2: As the BT Industries Group changed its fiscal year-end, the first quarter figures of fiscal 2007 include the BT Industries Group's results from January 2006 to June 2006. The number of units sold excluding the effects of changes in fiscal year-end is as follows.

Unit sales: 48,000

- Amounts for each quarter except 1Q and 2nd half are calculated using the following formula.
  (a) 2Q = 1st half 1Q
  (b) 3Q = 1Q through 3Q 1st half (c) 4Q = Full year 1st half 3Q
  (d) 2nd half = Full year 1st half
- 2. All projections are based on the information available to management at the time of producing this report and are not guarantees of future performance. Certain risks such as economic conditions and exchange rate fluctuations, or other uncertainties could cause the actual results of Toyota Industries to differ materially from any projections discussed in this report.

(Thousand units)