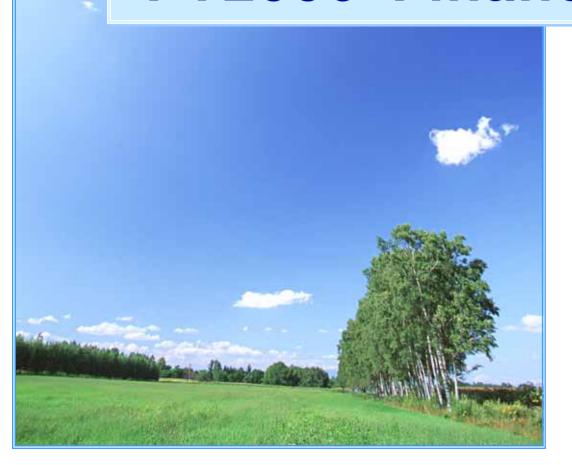




FY2006 Financial Results



Twelve months Ended March 31, 2006

April 27, 2006



Business expansion via growth strategy and enhancement of core competencies Ordinary income Increase in sales and profits for seven consecutive years from FY00 80.6 70.9 Billion ven 1,600 Sales 58.9 1,505.9 1,400 51.3 47.8 44.5 1.241.5 1,200 36.6 1,164.3 1,069.2 1,000 27. 980.1 23.1 **Growth Strategy** 800 767.3 Contribute to Toyota Global 15 Plan Enter into and develop Logistics Solutions Business 625.7 572.6 600 558.8 Materials Handling Equipment (M&A, aggressive sales activities, pursue synergies) Car Air-Conditioning Compressor (Aggressive sales activities, improve and enlarge production structure) Enter and develop Electronics Business 400 **Enhancement of Core Competencies** Establish more dynamic and efficient management system Shorten development and production start-up lead times 200 Become world leader in quality and cost-competitiveness Strengthen plant operations based on Toyota Production System (continuous Kaizen activities, etc) 0 05 06 98 99 00 01 02 03 04



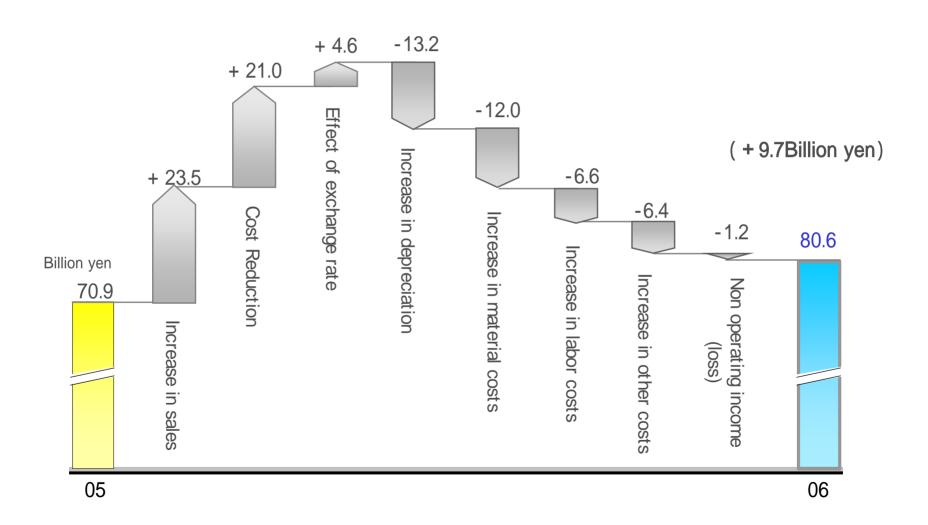
Achieved Record-High sales and profits

	FY2006	FY2005	Change	Change(%)
Net Sales	* Billion yen * 1,5 0 5.9	1,241.5	+ 264.4	+ 21%
Operating Income	* 6 4.0	5 3 . 1	+ 10.9	+ 21%
Ordinary Income	* 80.6	7 0.9	+ 9.7	+ 14%
Net Income	* 47.0	43.3	+ 3.7	+ 9%
	* Record High			
Exchange Rate	113yen/1\$ 138yen/1Euro	108yen/1\$ 135yen/1Euro		



Sales increase and cost-reduction efforts offset

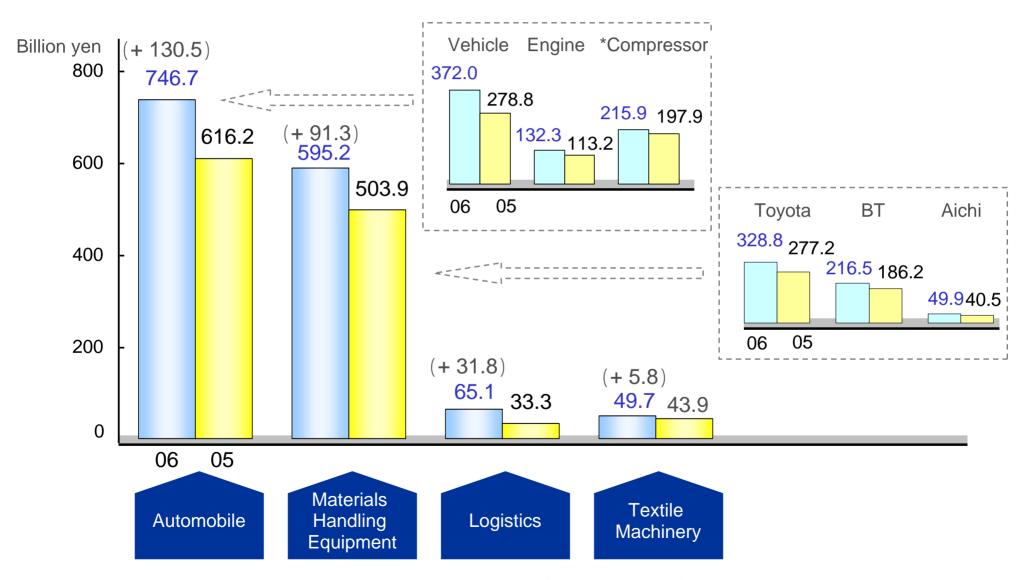
rising raw materials prices and increase in depreciation expenses





Sales increased in all segments







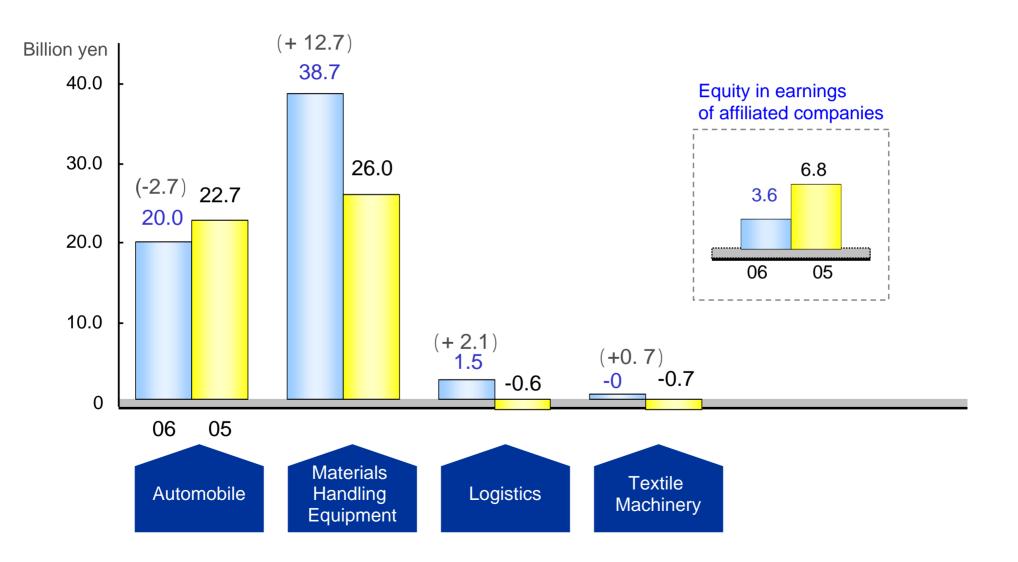
Strong performance by Materials Handling Equipment Segment

offsets lower profits by Automobile Segment





05 53.1





Sales and profits expect to achieve record highs

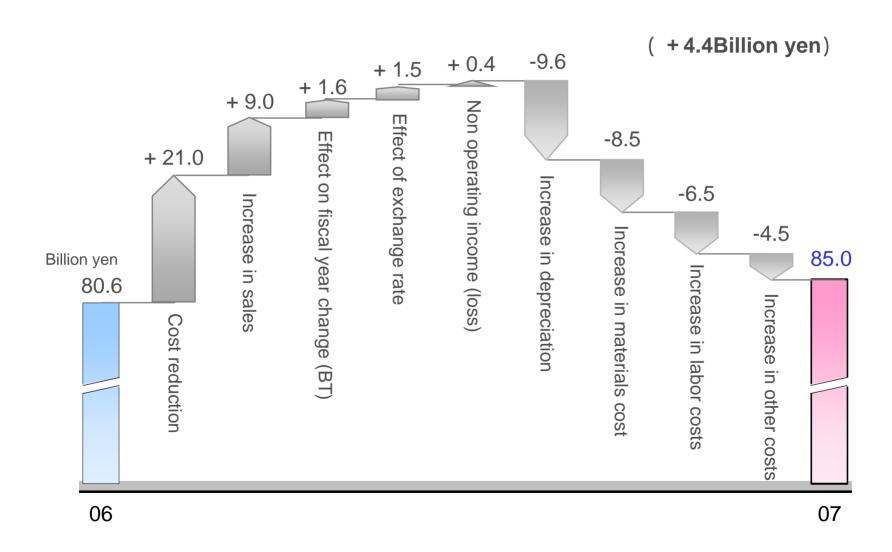
Slower growth anticipated due to increase in forward-looking investments

	0 7	0 6	Chanage	Change(%)
Net Sales	Billion yen 1,670.0	1,505.9	+ 164.1	+ 11%
Operating Income	68.0	64.0	+ 4.0	+ 6%
Ordinary Income	8 5 . 0	80.6	+ 4.4	+ 5%
Net Income	49.0	47.0	+ 2.0	+ 4%
Exchange Rate	115yen/1\$ 140yen/1Euro	113yen/1\$ 138yen/1Euro)	



Cost-reduction efforts and sales increase offset

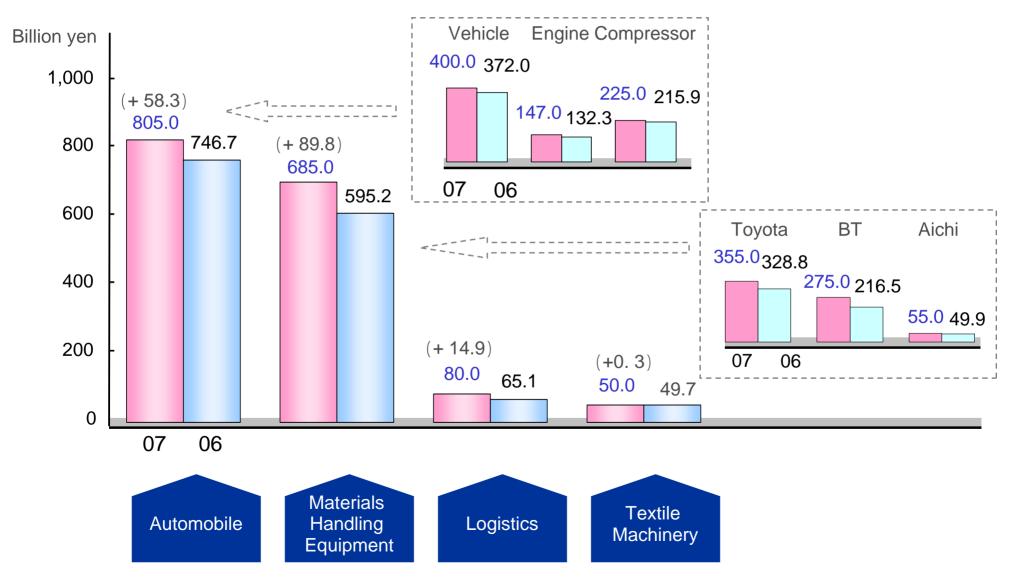
rising raw materials prices and increase in depreciation expenses





Increase in sales in all segments expected



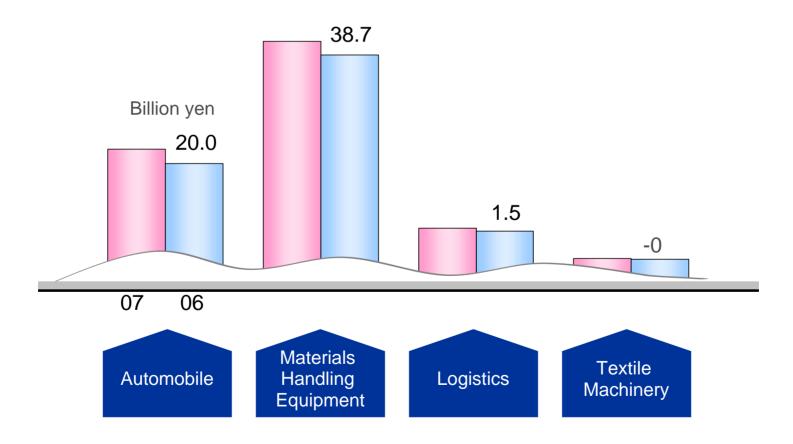


Operating income by Segment (FY2007 Forecast)



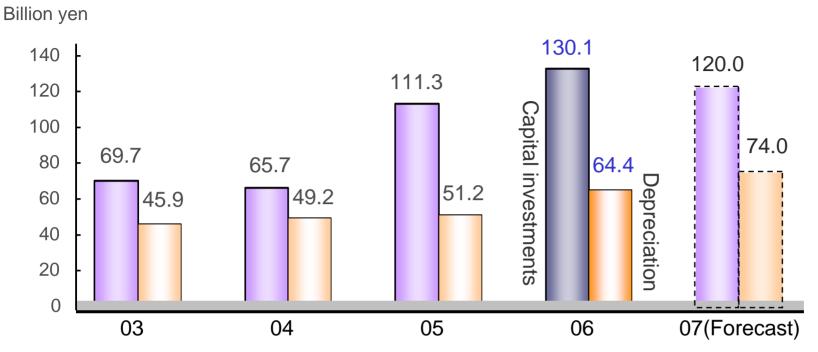
Increase in profits in all segments expected

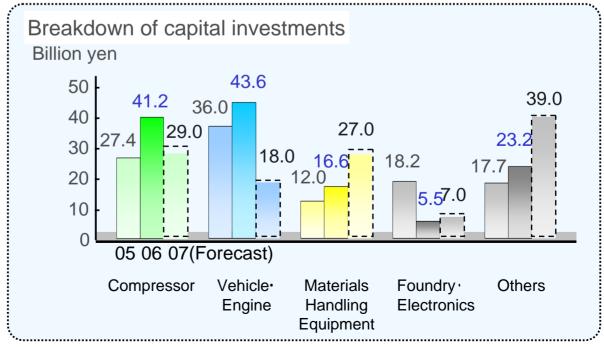




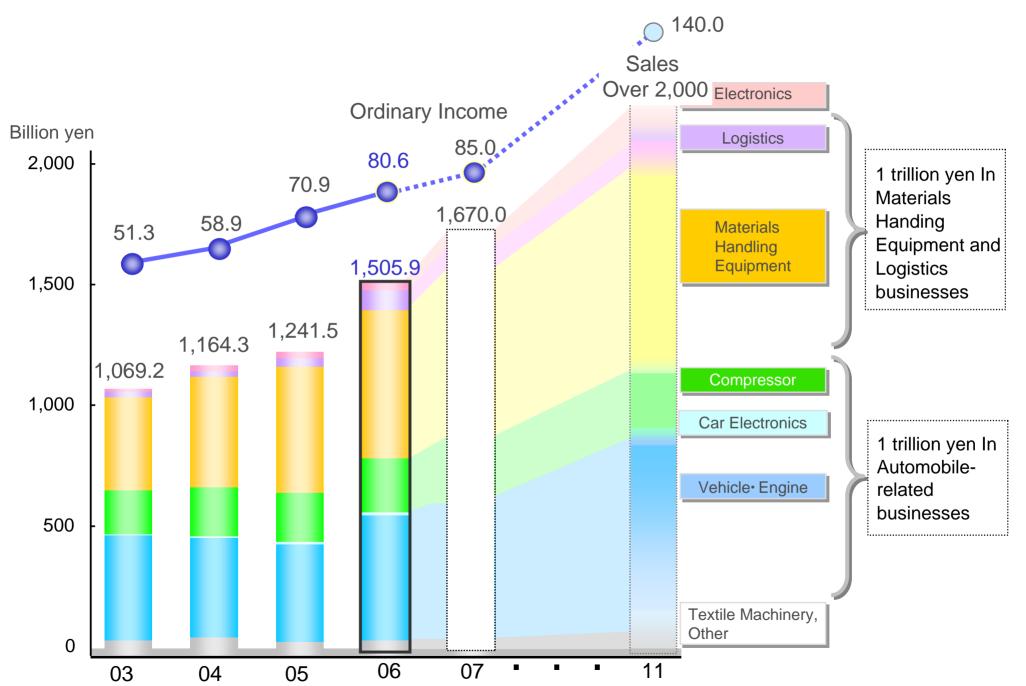
Capital investments and Depreciation



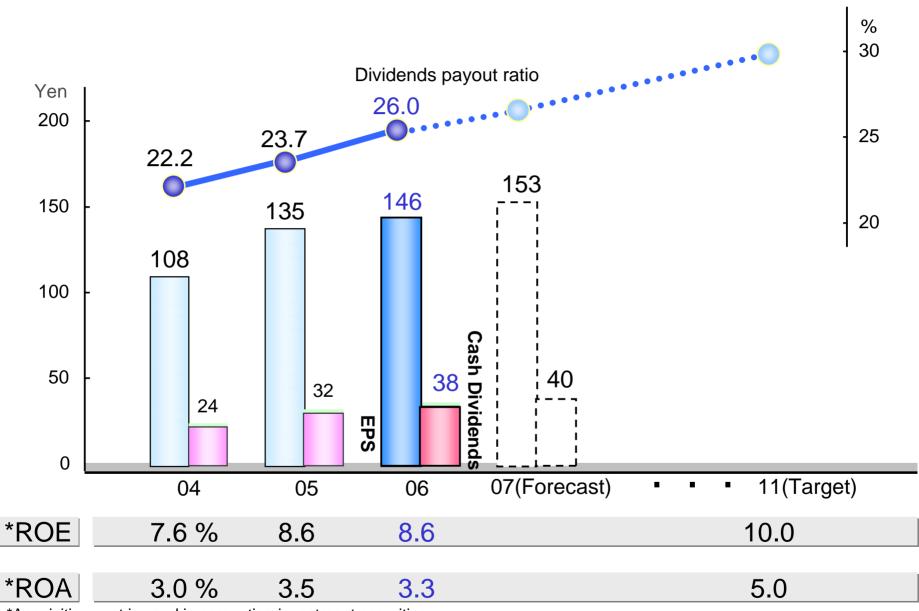












^{*}Acquisition cost is used in computing investment securities.

Cautionary Statement with Respect to Forward-Looking Statements

This presentation contains projections of business results as well as statements regarding business plans, forecasts, strategies, and other forward-looking statements that are not to be taken as historical fact. Projections and forward-looking statements are based on the current expectations and estimates of Toyota Industries and its Group companies. All such projections and forward-looking statements are based on management's assumptions and beliefs derived from the information available to it at the time of producing this report and are not guarantees of future performance. You should also be aware that certain risks and uncertainties could cause the actual results of Toyota Industries and its Group companies to differ materially from any projections or forward-looking statements appearing in this report. These risks and uncertainties include, but are not limited to, the following: 1) economic trends, 2) various competitive pressures, 3) changes in relevant laws and regulations, and 4) fluctuations in exchange rates.



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